

 Early Warning System

IFC-34408

Mekong Enterprise Fund III L.P.



## Quick Facts

|                                |   |
|--------------------------------|---|
| <b>Countries</b>               | Vietnam   |
| <b>Specific Location</b>       | Small and mid-market companies in Vietnam (SME) |
| <b>Financial Institutions</b>  | International Finance Corporation (IFC)         |
| <b>Status</b>                  | Active  |
| <b>Bank Risk Rating</b>        | U   |
| <b>Voting Date</b>             | 2014-06-02                                      |
| <b>Borrower</b>                | Mekong Enterprise Fund III Limited Partnership  |
| <b>Sectors</b>                 | Finance, Infrastructure                         |
| <b>Investment Type(s)</b>      | Equity  |
| <b>Investment Amount (USD)</b> | \$ 15.00 million                                |



---

## Project Description

Mekong Enterprise Fund III, L.P. is a ten-year private equity fund with a target size of US\$150 million. The Fund will focus on the fast growing consumer sector in Vietnam.

Mekong Capital Partners is an independent private equity firm investing in small and mid-market companies in Vietnam. It was established in 2001 by Mr. Chris Freund. It currently has around 14 investment professionals with offices located in Ho Chi Minh City and Hanoi, Vietnam.

Expected development impact includes:

- (i) supporting the mid-cap market in Vietnam with access to an alternate source of funding,
- (ii) improving access to debt and capital markets for the Fund's investee companies,
- (iii) supporting a promising local fund manager in Vietnam and thereby providing demonstration effect for financial viability of private equity as an asset class for SMEs, and
- (iv) promoting sustainable private sector and creating employment



---

## Investment Description

- International Finance Corporation (IFC)

Mekong Capital Partners is an independent private equity firm investing in small and mid-market companies in Vietnam. It was established in 2001 by Mr. Chris Freund. It currently has around 14 investment professionals with offices located in Ho Chi Minh City and Hanoi, Vietnam.



---

| Private Actor 1 | Private Actor 1 Role | Private Actor 1 Sector | Relation | Private Actor 2            | Private Actor 2 Role | Private Actor 2 Sector |
|-----------------|----------------------|------------------------|----------|----------------------------|----------------------|------------------------|
| -               | -                    | -                      | -        | Mekong Capital             | Parent Company       | -                      |
| -               | -                    | -                      | -        | Mekong Enterprise Fund III | Client               | -                      |

---



---

## Contact Information

### 1/The Project Contact

Chris Freund -Partner-Mekong Capital  
Capital Place, 8th Floor, 6 Thai Van Lung St.  
District 1, Ho Chi Minh City, Viet Nam.Tel: (84 8) 3827 3161  
Fax: (84 8) 3827 3162  
Email: <mailto:Chris@mekongcapital.com>

### 2/IFC Contact

General IFC Inquiries  
IFC Corporate Relations  
2121 Pennsylvania Avenue, NW  
Washington DC 20433  
Telephone: 202-473-3800  
Fax: 202-974-4384  
E Mail: Webmaster

### 3/Local contact for Project Documentation

Chris FreundPartnerMekong Capital  
Capital Place, 8th Floor, 6 Thai Van Lung St.  
District 1, Ho Chi Minh City, Viet NamTel: (84 8) 3827 3161  
Fax: (84 8) 3827 3162  
Email: <mailto:Chris@mekongcapital.com>

## ACCOUNTABILITY MECHANISM OF IFC

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at [CAO@worldbankgroup.org](mailto:CAO@worldbankgroup.org). You can learn more about the CAO and how to file a complaint at <http://www.cao-ombudsman.org/>