

 Early Warning System

IFC-606830

Jubaili Agrotec Group



Quick Facts

Countries	Nigeria
Financial Institutions	International Finance Corporation (IFC)
Status	Hold
Bank Risk Rating	U
Borrower	Jubaili Agrotec Group
Sectors	Agriculture and Forestry, Industry and Trade
Investment Type(s)	Advisory Services
Investment Amount (USD)	\$ 1.65 million



Project Description

An IFC loan of \$35M to Jubaili to expand its pesticides production plant in Nigeria, build a herbicide manufacturing plant in Ghana, and packaging materials facilities in Uganda and Tanzania is to allow it increase its sales and market shares in the target countries from 7-15% to 35%. In the implementation of the this MAS Advisory Services project, IFC will provide technical assistance to Jubaili to develop and deploy an ESMS for Jubaili's agrochemicals production plant in Nigeria in compliance with IFC's Performance Standards, directly train farmers cooperative leaders as training of trainers (ToT) on the optimal use and handling of crop protection products (CPP) using a GAP digital training platform to train their members, and deploy the IFC ALP program to professionalize the last mile retailers. As Gender has become an integral part of IFC's projects, women farmers will be prioritized to participate in the direct capacity building programs using GAP digital training platforms.



Investment Description

- International Finance Corporation (IFC)



Private Actors Description

The Jubaili Agrotec Group (simply Jubaili) is a leading importer, distributor and formulator/manufacturer of agrochemicals in Africa. Jubaili was established in 2002 in Nigeria and since then, expanded to Ghana (2014), Uganda (2015), Tanzania (2016) and Kenya (2017). It's product portfolio of pesticides (i.e., insecticide, herbicide, fungicide), animal feed, veterinary drugs, fertilizer products, seeds and sprayers are distributed through its own retail networks (30%) and agro-dealers (70%) to small holder farmers to improve agricultural productivity. From 2019 Jubaili started producing 84,000 L/day of pesticides in Nigeria to complement the imported agrochemicals.



Private Actor 1	Private Actor 1 Role	Private Actor 1 Sector	Relation	Private Actor 2	Private Actor 2 Role	Private Actor 2 Sector
-	-	-	-	Jubaili Agrotec Group	Client	-



Contact Information

No contact information provided at the time of disclosure.

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