Early Warning System

# IFC-606677

## Upstream Support to EscoSolar

#### **Quick Facts**

Countries	Turkiye
Financial Institutions	International Finance Corporation (IFC)
Status	Approved
Bank Risk Rating	U
Voting Date	2021-11-29
Sectors	Infrastructure
Investment Type(s)	Advisory Services
Project Cost (USD)	\$ 0.20 million



### **Project Description**

According to the disclosure, the Opex-model for distributed generation (DG) is a relatively nascent approach by companies offering rooftop solar to their commercial and industrial client base. The model circumvents the capex-heavy upfront investment through a build-operate transfer or power purchase agreement. A client thus benefits from a reliable and affordable source of energy – a solid alternative to Türkiye's energy grid. To assess the potential for Opex-driven DG in Türkiye, IFC conducts a client preparation project with the local company EscoSolar. The project will assess how EscoSolar is developing a bankable PPA model by providing legal, technical, financial and E&S compliance reviews with local legal, accounting, and consultancy firms. Dependent on the findings, the project may lead to increased confidence in the Opex-model and Türkiye's DG market, as well as potential financing opportunities should the business case remain strong.

#### **Investment Description**

• International Finance Corporation (IFC)

#### **Contact Information**

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