Early Warning System

# IFC-51943

## Agrofertil 2026

## Quick Facts

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| **Countries** | Paraguay |
| **Specific Location** | nationwide |
| **Financial Institutions** | International Finance Corporation (IFC) |
| **Status** | Proposed |
| **Bank Risk Rating** | B |
| **Borrower** | AGROFERTIL S.A. |
| **Sectors** | Agriculture and Forestry |
| **Investment Type(s)** | Loan |
| **Investment Amount (USD)** | $ 40.00 million |
| **Project Cost (USD)** | $ 40.00 million |

## Project Description

Agrofertil S.A. (the “Company”) is Paraguay’s leading agricultural inputs distributor, focused on fertilizers, agrochemicals and seeds. Established in 1993 the Company operates an extensive distribution network across Paraguay’s main agricultural regions, supported by storage, blending, and logistics infrastructure. Through its integrated one-stop-shop model and longstanding relationships with global suppliers, Agrofertil directly serves over 2,200 farmers, cooperatives and distributors providing agrochemicals, fertilizers, seeds, technical assistance, and financing solutions, reaching approximately 30,000 farmers nationwide through its distribution network. IFC has maintained a long-standing relationship with Agrofertil through multiple financing facilities in 2011, 2016, 2020 and 2021. The Company is owned by the Sarabia Group, leading agribusiness conglomerate in Paraguay, focused on the production and distribution of agricultural pesticides and grain collection. IFC is considering a corporate finance which consists of a short-term working capital facility of up to US$40 million, structured as a revolving loan to be repaid and recommitted annually over a five-year period (total Board approved commitment of up to US$200 million). Proceeds will be used to support Agrofertil’s working capital requirements, including strengthening its ability to provide pre-harvest financing and technical assistance to farmers. The Company currently operates 29 silos, 2 distribution centers and plans to build or purchase 5 new silos in the next 5 years, estimating that at least 3 new silos will be built on company-owned land located in already converted traditionally agricultural areas. All new silos are built with the same layout and configuration.

## Investment Description

- International Finance Corporation (IFC)

## Contact Information

**IFC**

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