

 Early Warning System

IFC-50120

Banco Industrial A&B



Quick Facts

Countries	Guatemala
Financial Institutions	International Finance Corporation (IFC)
Status	Proposed
Bank Risk Rating	B
Voting Date	2024-10-18
Borrower	BANCO INDUSTRIAL SA
Sectors	Agriculture and Forestry, Construction, Finance, Industry and Trade
Investment Type(s)	Loan
Investment Amount (USD)	\$ 190.00 million
Loan Amount (USD)	\$ 190.00 million
Project Cost (USD)	\$ 350.00 million



Project Description

According to the IFC, the proposed investment consists of an up to US\$350 million financing package to Banco Industrial S.A. in Guatemala, composed of: (i) an up to US\$190 million senior unsecured A loan for IFC's own account (IFC A Loan), part of which benefits from US\$90.0 million unfunded mobilization through the Managed Co-Lending Portfolio Program (MCP) FIG III program, in which IFC will transfer the credit risk to insurance companies, which results in a net IFC own-account exposure of not more than \$100 million; and (ii) a mobilized tranche of up to US\$160.0 million from B and/or Parallel Lenders.

The loan proceeds will be used to fund the growth of the Bank's climate-related assets, SMEs portfolio and sustainable housing. The proposed senior unsecured IFC A Loan will have a maturity of up to 4-years, with a 1-year grace period.

The project will contribute to Banco Industrial's SME portfolio, WSME, and corporate climate-related sub-projects. Eligible subprojects will target housing mortgages, green buildings, and climate-smart agriculture sub-projects.



Investment Description

- International Finance Corporation (IFC)

Financial Intermediary

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- [Banco Industrial Guatemala](#) (Financial Intermediary)



Private Actors Description

As stated by the IFC, headquartered in Guatemala City, Banco Industrial started operations in 1968, and is currently the leading financial institution in the country, offering a wide range of banking products and services to its customers. As of June 2024, Banco Industrial had total assets of US\$20.2 billion and total equity of US\$1.6 billion, which places it as the largest bank in Guatemala (28.7% market share in terms of assets) and one of the largest in Central America. The Bank's ultimate controlling entity is Bicapital Corporation (privately owned, with more than 2,670 shareholders, none of them individually owns more than 5% of shares), incorporated in the Republic of Panama.

As of June 2024, Industrial offers its products and services through a network of 766 branches, 5,122 banking agents, and 1,453 ATMs throughout the Guatemalan Republic. BI also consolidates Banco Industrial El Salvador (3.3% consolidated assets). The Bank provides a wide variety of banking services, although its loan books is still skewed toward corporate loans.



Contact Information

General IFC Inquiries - IFC Communications:

Address: 2121 Pennsylvania Avenue, NW, Washington DC 20433

Phone: +1 202-473-3800

Fax: +1 202-974-4384

Financial Intermediary - Banco Industrial SA:

Jose Javier Jo Lam

Phone: +502 2331-6234

Email: jlam@bi.com.gt

Address: Via 5, 5-34 zona 4, Centro Financiero, Torre 3 Nivel 8, Guatemala, 01004

Website: www.bi.com.gt

ACCESS TO INFORMATION

You can submit a request for information disclosure at: <https://disclosures.ifc.org/#/inquiries>

If you believe that your request for information from IFC has been unreasonably denied, or that this Policy has been interpreted incorrectly, you can submit a complaint at the link above to IFC's Access to Information Policy Advisor, who reports directly to IFC's Executive Vice President.

ACCOUNTABILITY MECHANISM OF IFC/MIGA

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at CAO@worldbankgroup.org You can learn more about the CAO and how to file a complaint at <http://www.cao-ombudsman.org>