

 Early Warning System

IFC-49899

Pichincha SD



## Quick Facts

<b>Countries</b>	Ecuador
<b>Financial Institutions</b>	International Finance Corporation (IFC)
<b>Status</b>	Approved
<b>Bank Risk Rating</b>	B
<b>Voting Date</b>	2024-12-10
<b>Borrower</b>	Banco Pichincha CA
<b>Sectors</b>	Agriculture and Forestry, Finance, Industry and Trade
<b>Investment Type(s)</b>	Loan
<b>Investment Amount (USD)</b>	\$ 60.00 million
<b>Loan Amount (USD)</b>	\$ 60.00 million
<b>Project Cost (USD)</b>	\$ 100.00 million



---

## Project Description

According to the IFC, the proposed investment consists of 7-year/5-year grace subordinated loan of up to US\$100 million to Banco Pichincha Ecuador (Pichincha or the Bank), an existing IFC client. IFC expects to commit up to US\$60 million for its own account, out of which US\$20 million is expected to benefit from unfunded credit insurance. Additionally, IFC expects to mobilize up to US\$40 million from B-lenders.

The proceeds will be used to finance women-owned microenterprises and to finance blue eligible projects and climate smart agriculture eligible projects.

IFC will potentially support Pichincha with a climate finance advisory engagement to help identify blue finance-related assets, update its framework, tools, and methodologies to incorporate blue assets in line with IFC's blue finance guidelines to support the growth of its blue portfolio, and provide training and capacity building.



---

## Early Warning System Project Analysis

The project has been categorized as FI-2. The E&S risks and impacts of the project are derived from the bank's capacity to assess and manage E&S risks associated with the project's pipeline in sectors such as: i) certified agriculture and aquaculture for (blue related loans); ii) climate smart agriculture, (climate related loans) and iii) retail, manufacturing (women-owned microenterprise related loans); and are expected to be mostly of medium E&S risk nature.



---

## Investment Description

- International Finance Corporation (IFC)

## Financial Intermediary

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- [Banco Pichincha C.A.](#) (Financial Intermediary)



---

### Private Actors Description

As stated by the IFC, incorporated in Ecuador in 1906, Pichincha is Ecuador's largest financial institution, with a 28% market share in loans. The Bank has a diversified business model, with commercial (including SME and corporate) and consumer segments representing approximately 76% of its loan portfolio, and mortgages and microloans representing the remaining 24%. The Bank is also the largest microfinance lender, with a market share of 57% within the banking system. Banco Pichincha is present in all 24 provinces of the country through a total of 11,824 points of service: 236 branches, 8,802 correspondent agents and 1,426 ATMs.



---

## Contact Information

### General IFC Inquiries - IFC Communications:

Address: 2121 Pennsylvania Avenue, NW, Washington DC 20433

Phone: +1 202-473-3800

Fax: +1 202-974-4384

### Financial Intermediary - Banco Pichincha CA:

Victor Quirola - Senior Trader

Phone: +593 (2) 2999 999

Email: [vquirola@pichincha.com](mailto:vquirola@pichincha.com)

Address: Av. Amazonas 4545 y Pereira, Quito, Ecuador

Website: [www.pichincha.com](http://www.pichincha.com)

## ACCESS TO INFORMATION

You can submit a request for information disclosure at: <https://disclosures.ifc.org/#/inquiries>

If you believe that your request for information from IFC has been unreasonably denied, or that this Policy has been interpreted incorrectly, you can submit a complaint at the link above to IFC's Access to Information Policy Advisor, who reports directly to IFC's Executive Vice President.

## ACCOUNTABILITY MECHANISM OF IFC/MIGA

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at [CAO@worldbankgroup.org](mailto:CAO@worldbankgroup.org) You can learn more about the CAO and how to file a complaint at <http://www.cao-ombudsman.org>