### Early Warning System

IFC-41378 Lionbridge Green



### Early Warning System

### Lionbridge Green

#### **Quick Facts**

Countries	China
Specific Location	Nation-wide
Financial Institutions	International Finance Corporation (IFC)
Status	Approved
Bank Risk Rating	В
Voting Date	2020-03-13
Borrower	LIONBRIDGE FINANCING LEASING (CHINA) CO LTD
Sectors	Finance, Industry and Trade
Investment Type(s)	Loan
Investment Amount (USD)	\$ 20.00 million
Loan Amount (USD)	\$ 20.00 million
Project Cost (USD)	\$ 20.00 million

#### **Project Description**

According to the bank document, Lionbridge is established in 2012 and led by a group of leasing experts with extensive industry experience and provides financial leasing and extended operational services to micro/small-enterprises and individuals primarily in the sector of commercial vehicle leasing.

By the end of September 2018, the outstanding leasing receivables of Lionbridge reached RMB 12.72 billion (US\$1.9 billion equivalent) which was primarily relating to truck leasing.

According to the management account of the financial statement as of end September 2018, the total asset of Lionbridge was RMB 16.9 billion, and the total equity was RMB 2.7 Billion.

#### **Early Warning System Project Analysis**

The IFC categorized the project risk as 'FI-2'.



#### **Investment Description**

• International Finance Corporation (IFC)

The proposed project consists of a three year up to US\$20 million USD loan from IFC's own account and potential mobilization.

#### **Financial Intermediary**

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- Baidu Inc (Investor) invests in Lionbridge Financing Leasing (China) Co., Ltd. (Financial Intermediary)
- Lionbridge Financing Leasing (China) Co., Ltd. (Financial Intermediary) is owned by Bain Capital (Parent Company)
- Sunshine insurance (Investor) invests in Lionbridge Financing Leasing (China) Co., Ltd. (Financial Intermediary)

#### **Private Actors Description**

Bain Capital acquired the Company in 2014 and is now the controlling shareholder holding 61.76% stake in Lionbridge. The remaining stake is held by Baidu.com (11.11%), Sunshine insurance (11.11%) and the management team (16.02%).

Bain Capital was founded in 1984 and is one of the world's leading private equity and alternative asset management company with AUM of approximately US\$105 billion. Bain Capital's investment in China mainly focused on the following sectors including consumer products, healthcare, TMT, and financial institutions & services.

Baidu, Inc., incorporated in 2000, is a Chinese multinational technology company specializing in Internet-related services and products and artificial intelligence. It is one of the largest AI and internet companies in the world.

Sunshine Insurance Group founded in 2005 is one of the largest insurance companies in China

#### **Contact Information**

#### 1/Project Contact

#### Lionbridge Financing Leasing (China) Co., Ltd

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#### 2/ IFC Contact

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#### **ACCOUNTABILITY MECHANISM OF IFC**

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at CAO@worldbankgroup.org. You can learn more about the CAO and how to file a complaint at http://www.cao-ombudsman.org/