

 Early Warning System

IFC-38277

Ujjivan Debt 2



### Quick Facts

Countries	India
Financial Institutions	International Finance Corporation (IFC)
Status	Approved
Bank Risk Rating	B
Voting Date	2017-01-26
Borrower	UJJIVAN FINANCIAL SERVICES LIMITED
Sectors	Finance
Investment Type(s)	Loan
Investment Amount (USD)	\$ 38.32 million
Loan Amount (USD)	\$ 38.32 million
Project Cost (USD)	\$ 40.00 million



### Project Description

According to IFC website, the project envisages a debt investment in Ujjivan Financial Services Limited which is a leading MFI headquartered in Bangalore, Karnataka with a borrower base of more than 2.5 million borrowers and a loan portfolio of approximately INR41 billion (US\$620 million equivalent) as of September 2015. Ujjivan is amongst the few large MFIs that focus on providing micro loans to women borrowers in urban and semi-urban areas. Its target customers include self-employed women working as vegetable or fruit vendors, small shop owners, sari sellers, tailors, salaried women working in garment factories, hospitals, cooks, house maids, and piece rate workers involved in incense stick rolling, tailoring etc. Ujjivan has over the years, established itself as one of the most customer centric institutions with a strong emphasis on responsible lending and good HR practices. The project is expected to have a high development impact in the following areas:



### Investment Description

- International Finance Corporation (IFC)

### Financial Intermediary

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- [Ujjivan Financial Services Limited](#) (Financial Intermediary)



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### Private Actors Description

Ujjivan was founded by Mr. Samit Ghosh who has been an international banker for over thirty years and was part of the pioneering team which launched consumer banking in India at Citibank in 1985. He led the launch of retail banking for Standard Chartered in the Middle East and South Asia, and for HDFC Bank in India. His last assignment, before starting Ujjivan was as CEO of Bank of Muscat. He is an alumnus of Jadavpur University and the Wharton School of Business, USA.

Ujjivan is listed on the National Stock Exchange and Bombay Stock Exchange. Its key shareholders include CX Partners, NewQuest, CDC, Bajaj, Sequoia and Caspian. Ujjivan Financial Services Limited, a microfinance institution, provides retail banking services and a range of financial services to economically active poor in urban and semi-urban areas in India.



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## Contact Information

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## ACCOUNTABILITY MECHANISM OF IFC

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at [CAO@worldbankgroup.org](mailto:CAO@worldbankgroup.org). You can learn more about the CAO and how to file a complaint at <http://www.cao-ombudsman.org/>



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## Campaign Documents

- [Business and Human Rights: Urban poor can hope for micro finance](#)