Early Warning System

IFC-37669

DCGCapitalMarket

Quick Facts

Countries	Vietnam
Specific Location	Vietnam
Financial Institutions	International Finance Corporation (IFC)
Status	Active
Bank Risk Rating	A
Voting Date	2016-05-13
Borrower	DRAGON CAPITAL GROUP LIMITED
Sectors	Finance
Investment Type(s)	Loan
Investment Amount (USD)	$ 50.00 million
Project Cost (USD)	$ 50.00 million

Project Description

The proposed project involves financing of up to US$50 million to Dragon Capital Group (“DCG”), a holding company for the Dragon Capital group of companies, with total assets of US$233 million as of December 2015, and its subsidiary Vietnam Debt Fund SPC (“VDeF”) and collectively with DCG, the “Company”).

The Company will use the funds to invest in bonds issued by medium to large Vietnamese companies. It would target the private and privatized, listed and unlisted, fast growing companies in need of financing to expand or refinancing situations. The proposed project targets to expand the width and depth of the corporate bond markets in Vietnam, to broaden the investor base of the Vietnamese bond markets, and to support and provide Vietnamese private sector companies with better access to capital.

Investment Description

- International Finance Corporation (IFC)

Founded in 1994, DCG is the leading asset manager in Vietnam. Over the past 20 years, it has established itself as a strong brand among international and institutional investors, particularly in Vietnam, being the oldest foreign investment firm in the country. DCG manages funds across diverse asset classes, including public equity, bonds, private equity, and investments in focused sectors such as real estate and clean technology. Currently, it manages 7 funds with total assets under management of about US$1.25 billion. As of today, DCG is the only foreign manager in Vietnam with significant fixed-income operations through its subsidiary VDeF. DCG also offers investment banking services with an exclusive focus on the Vietnamese capital markets, through its affiliate – Hochiminh City Securities (HSC), the No-2 stock broker by market share.

Mr. Dominic Scriven and Mr. John Shrimpton have an interest in 35.9% and 34.6% of DCG, respectively. The remaining balance of the Company is held by current and former employees and staff.

Financial Intermediary

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- Dragon Capital Group Limited (Financial Intermediary)

Private Actors Description

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ACCOUNTABILITY MECHANISM OF IFC

The Compliance Advisor Ombudsman (CAO) is the independent complaint mechanism and fact-finding body for people who believe they are likely to be, or have been, adversely affected by an IFC or MIGA- financed project. If you submit a complaint to the CAO, they may assist you in resolving a dispute with the company and/or investigate to assess whether the IFC is following its own policies and procedures for preventing harm to people or the environment. If you want to submit a complaint electronically, you can email the CAO at CAO@worldbankgroup.org. You can learn more about the CAO and how to file a complaint at http://www.cao-ombudsman.org/