

 Early Warning System

EBRD-50165

Converse Bank MSME Loan



## Quick Facts

<b>Countries</b>	Armenia
<b>Financial Institutions</b>	European Bank for Reconstruction and Development (EBRD)
<b>Status</b>	Approved
<b>Bank Risk Rating</b>	FI
<b>Voting Date</b>	2020-01-21
<b>Borrower</b>	Converse Bank CJSC
<b>Sectors</b>	Finance
<b>Investment Amount (USD)</b>	\$ 6.00 million
<b>Project Cost (USD)</b>	\$ 6.00 million



---

## Project Description

According to the Bank's website, this project finances on-lending to Armenian micro, small and medium enterprises.



---

## Investment Description

- European Bank for Reconstruction and Development (EBRD)

## Financial Intermediary

Financial Intermediary: A commercial bank or financial institution that receives funds from a development bank. A financial intermediary then lends these funds to their clients (private actors) in the form of loans, bonds, guarantees and equity shares. Financial intermediaries include insurance, pension and equity funds. The direct financial relationship is between the development bank and the financial intermediary.

- [Converse Bank CJSC](#) (Financial Intermediary)



---

### Private Actors Description

Converse Bank CJSC is an established dynamically growing bank, which offers various services to individuals and legal entities. Among 17 banks in Armenia, Converse Bank ranks the 6th by three indicators: total assets (5.6% market share), loan portfolio (6.2% market share) and customer deposits (6.5% market share) as of 3Q 2019.

Converse Bank CJSC is ultimately owned by Mr. Eduardo Eurnekian, an Argentine businessman with Armenian roots.



---

## Contact Information

### Company Contact

Grant Akopian

AkopianGrant@conversebank.am

+374 10511211 ext 1373

+374 10 511212

<https://www.conversebank.am>

Head office 0010, Yerevan, 26/1, Vazgen Sargsyan Phone: +374 10 511211 Fax: +374 10 511212

### ACCOUNTABILITY MECHANISM OF EBRD

The Project Complaint Mechanism (PCM) is the independent complaint mechanism and fact-finding body for people who have been or are likely to be adversely affected by an European Bank for Reconstruction and Development (EBRD)-financed project. If you submit a complaint to the PCM, it may assess compliance with EBRD's own policies and procedures to prevent harm to the environment or communities or it may assist you in resolving the problem that led to the complaint through a dialogue with those implementing the project. Additionally, the PCM has the authority to recommend a project be suspended in the event that harm is imminent. You can contact the PCM at [pcm@ebrd.com](mailto:pcm@ebrd.com) or you can submit a complaint online using an online form, [http://www.ebrd.com/eform/pcm/complaint\\_form?language=en](http://www.ebrd.com/eform/pcm/complaint_form?language=en). You can learn more about the PCM and how to file a complaint at <http://www.ebrd.com/work-with-us/project-finance/project-complaint-mechanism.html>.



---

**Bank Documents**

- [Translation: Converse Bank MSME Loan \(Armenian\)](#) [Original Source]



---

**Other Related Projects**

- EBRD-50166 Converse Bank WiB Loan