## **INFORMATION SUMMARY FOR THE PUBLIC**

## NAVIS ASIA FUND VIII

| Host Country              | Southeast Asia: Indonesia, Malaysia, Philippines, Singapore,<br>Thailand, Vietnam, Cambodia, Laos and Burma   |
|---------------------------|---|
| Name of Borrower          | Navis Asia Fund VIII, L.P., or a subsidiary thereof   |
| Sponsor                   | Navis Capital Partners Limited  |
| Project Description       | Navis Asia Fund VIII, L.P. will make control growth investments<br>into small and mid-market companies in Southeast Asia. Navis<br>invests across sectors, but tends to gravitate towards investments<br>in four focus sectors: education and healthcare; consumer goods<br>and retail; light industrial manufacturing; and business and<br>professional services. An OPIC commitment to the fund will help<br>catalyze private investment into Southeast Asia and facilitate<br>developmental investments.   |
| Total Fund Capitalization | \$1.75 billion  |
| Proposed OPIC Loan        | Up to \$200 million   |
| Term of OPIC Loan         | 10 years  |
| Selection Process         | OPIC reviews applications from fund managers to identify, select<br>and finance suitable investment funds to facilitate the investment<br>of risk capital into companies or projects within OPIC-eligible<br>countries to support development of new businesses, existing<br>company expansion, restructuring, and/or privatization. The<br>evaluation criteria used to select funds are posted on OPIC's<br>website, and OPIC has been guided in its selection process by its<br>current policy priorities as well as its asset allocation and<br>portfolio strategy. The selection of the fund was done with the<br>assistance of independent investment consultant TorreyCove<br>Capital Partners. |
| Policy Review             |   |
| U.S. Economic Impact      | Each of the fund's OPIC-supported investments will be analyzed separately for its potential impacts on the U.S. economy.  |
| Developmental Effects     | The fund will invest in companies primarily focused on growing<br>in Southeast Asia in sectors that include agribusiness, consumer<br>goods and retail, education, healthcare, manufacturing, and<br>services. The impressive economic emergence of Southeast<br>Asian countries has been driven by demographics and the transfer<br>of surplus agricultural labor to industrial sectors. As the  |

|                   | <ul> <li>individual economies of the region reach middle-income status, improving productivity growth is becoming a central challenge. Management support and capital provided by the fund are expected to enhance firm productivity and contribute to economic growth.</li> <li>Each of the fund's OPIC-supported investments will be analyzed separately for its specific potential developmental impacts.</li> </ul>  |
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| Environment       | The project has been reviewed against OPIC's 2017<br>Environmental and Social Policy Statement ("ESPS") and has<br>been determined to be categorically eligible. The capitalization<br>of a fund is screened as Category D activity for the purposes of<br>an environmental and social assessment. To ensure that the<br>fund's investments are consistent with OPIC's statutory and<br>policy requirements, the OPIC loan made to the fund will be<br>subject to conditions regarding the use of proceeds. The primary<br>environmental and social issues associated with the project<br>include the need for a robust Environmental and Social<br>Management System ("ESMS") to ensure that downstream<br>investments are managed in accordance with the applicable 2012<br>IFC Performance Standards. Although no further assessment is<br>warranted at this stage in the transaction, all downstream<br>investments made by the fund will be screened and subject to the<br>full scope of OPIC's environmental and social assessment<br>process including public disclosure of the fund's environmental<br>and social impact assessment for Category A projects,<br>conditionality and monitoring, as is warranted by the nature and<br>scope of the downstream investments. |
| Social Assessment | <ul> <li>The project will have impacts that must be managed in a manner consistent with the International Finance Corporation's Performance Standards, OPIC's Environmental and Social Policy Statement and applicable local laws.</li> <li>The fund's ESMS addresses potential social risk, including labor, commensurate with the risks associated with the fund's potential investments. Downstream investments will be screened and subject to OPIC's social assessment process, including conditionality and monitoring as may be warranted by the nature and scope of the investments.</li> <li>This review covers the commensurate human rights risks associated fund-level operations in Asia.</li> </ul>  |