

INFORMATION SUMMARY FOR THE PUBLIC

Host Country	Mexico
Name of Borrower	Exitus Capital, S.A.P.I. de C.V. SOFOM, ENR (“Exitus”)
Project Description	The Project is the expansion of Exitus’ SME loan and leasing business to capitalize on significant demand to underserved small and midsize enterprises in Mexico.
Proposed OPIC Guaranty	\$9,750,000
Total Project Costs	\$24,600,000
U.S. Sponsor	Kandeo Investment Advisors LLC (“Kandeo”)
Foreign Sponsor	Carlos Rahmane Sacal Elias Rahmane Sacal
Policy Review	
U.S. Economic Impact	The Project is not expected to have a negative impact on the U.S. economy. There is no U.S. procurement associated with this Project, and, therefore the Project is expected to have a neutral impact on U.S. employment. The Project is expected to have a neutral U.S. trade balance impact.
Developmental Effects	This Project is expected to have positive developmental impacts by expanding the availability of financing across the Project Company’s portfolio of loans and leases to SMEs and corporate clients in Mexico. Despite Mexico’s high-income status, access to finance for SMEs continues to be a constraint for growth. Only 31% of small firms have a line of credit, and just a little over a half of medium-sized firms hold a line of credit in Mexico. SMEs are an important driver for economic growth in Mexico, as they employ half of the labor force in the formal economy. In addition to expanding its total portfolio, the Project Company estimates that 30% of its loans will target women-owned businesses.
Environment	<p>Screening: This Project has been reviewed against OPIC’s categorical prohibitions and determined to be categorically eligible. Projects that lease equipment and/or provide loans to purchase equipment to small and medium enterprises are screened as Category B under OPIC’s environmental and social guidelines as long as a significant percentage of equipment leased does not have the potential to inflict material harm on the environment. The major environmental and social issues associated with the predominant types of equipment leased by the Borrower would be the impacts that could be caused by the leasing of equipment not properly manufactured or maintained.</p> <p>APPLICABLE STANDARDS: OPIC’s environmental and social due diligence indicates that the Project will have impacts that must be managed in a manner consistent with the following Performance Standards:</p> <p>PS1: Assessment and Management of Environmental and Social Risks and Impacts;</p>

	<p>PS2: Labor and Working Conditions; PS3: Resource Efficiency and Pollution Prevention; PS4: Community Health, Safety, and Security.</p> <p>In addition to the Performance Standards listed above, the IFC’s April 30, 2007 Environmental, Health, and Safety General Guidelines are applicable to this project.</p> <p>The project does not involve any land disturbance or impacts to protected areas or sensitive ecosystems. Therefore, PS 6 is not triggered by this project.</p> <p>Environmental and Social Risks and Risk Mitigation: The Project has an environmental policy commensurate with the risk and nature of the Project’s activities. The Project will be prohibited from leasing or making loans to any projects on OPIC’s categorical exclusion list or projects with potential for significant adverse environmental or social impacts.</p> <p>The Borrower performs due-diligence on the financed assets in order to ensure that assets are safe, in good condition and adequate for operation and also performs periodic supervision visits to tis lessees to verify the correct operation of the financed vehicles and assets. The Project will have minimal greenhouse gas emissions which will be related to the operation of machinery or cars and CO_{2eq} emissions are anticipated to be less than 1000 tons annually.</p>
<p>Social Assessment</p>	<p>The Project will be required to operate in a manner consistent with the International Finance Corporation’s Performance Standards, OPIC’s Environmental and Social Policy Statement and applicable local laws. OPIC’s statutorily required language regarding the rights of association, organization and collective bargaining, minimum age of employment, and prohibition against the use of forced labor, will be supplemented with provisions concerning non-discrimination, hours of work, the timely payment of wages, and hazardous working conditions. Standard and supplemental contract language will be applied to all workers of the Project, including any contracted workers. The Borrower has in place a labor management system, which includes human resources policies, employment contracts, and an environmental and social management system (ESMS) that addresses its onlending policies, which are commensurate to the risks associated with this Project. This review covers the commensurate human rights risks associated with onlending in Mexico.</p>