

**Results Matrix**

**Outcomes**

| 1 Enable public-private sector dialogue and knowledge exchange between Japan and LAC in strategic areas.      |        |                 |          |               |                       |      |       |      |       |  |
|---------------------------------------------------------------------------------------------------------------|--------|-----------------|----------|---------------|-----------------------|------|-------|------|-------|--|
| Indicators                                                                                                    | Flags* | Unit of Measure | Baseline | Baseline Year | Means of verification | 2026 | 2027  | EOP  |       |  |
| 1.1 Number of LAC countries participating in Japan-LAC public-private sector dialogues or knowledge exchanges |        | # of Countries  | 0.00     | 2026          | Final Report          | P    | 15.00 | 0.00 | 15.00 |  |
|                                                                                                               |        |                 |          |               |                       | P(a) | 15.00 | 0.00 | 15.00 |  |
|                                                                                                               |        |                 |          |               |                       | A    |       |      | 15.00 |  |
| 1.2 Number of Japanese companies participating in Japan-LAC public sector dialogues or knowledge exchanges    |        | # of Companies  | 0.00     | 2026          | Final Report          | P    | 10.00 | 0.00 | 10.00 |  |
|                                                                                                               |        |                 |          |               |                       | P(a) | 10.00 | 0.00 | 10.00 |  |
|                                                                                                               |        |                 |          |               |                       | A    |       |      | 10.00 |  |

**Outcome:** 2 Strengthen business ties between Japanese and LAC private sectors by facilitating business opportunities and partnerships.

| Indicators                                                                                                                    | Flags* | Unit of Measure               | Baseline | Baseline Year | Means of verification                              | 2026 | 2027  | EOP  |       |  |
|-------------------------------------------------------------------------------------------------------------------------------|--------|-------------------------------|----------|---------------|----------------------------------------------------|------|-------|------|-------|--|
| 2.1 Number of expected business and partnership deals reported by participants after the events                               |        | # of potential business deals | 0.00     | 2026          | Events' Reports - Surveys at the end of the Events | P    | 10.00 | 0.00 | 10.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | P(a) | 10.00 | 0.00 | 10.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | A    |       |      | 10.00 |  |
| 2.2 Percentage of LAC participants in the Initiative's events that had the opportunity to interact with Japanese participants |        | % of participants             | 0.00     | 2026          | Events' Reports - Surveys at the end of the events | P    | 70.00 | 0.00 | 70.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | P(a) | 70.00 | 0.00 | 70.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | A    |       |      | 70.00 |  |
| 2.3 Percentage of Japanese participants in the Initiative's events that had the opportunity to interact with LAC              |        | % of participants             | 0.00     | 2026          | Events' Reports - Surveys at the end of the events | P    | 15.00 | 0.00 | 15.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | P(a) | 15.00 | 0.00 | 15.00 |  |
|                                                                                                                               |        |                               |          |               |                                                    | A    |       |      | 15.00 |  |

**Outcome:** 3 Identify potential clients and partners for collaboration opportunities with the IDB Group.

| Indicators                                                                                                  | Flags* | Unit of Measure   | Baseline | Baseline Year | Means of verification | 2026 | 2027  | EOP  |       |  |
|-------------------------------------------------------------------------------------------------------------|--------|-------------------|----------|---------------|-----------------------|------|-------|------|-------|--|
| 3.1 Percentage of participants in the initiative's events attending IDB Group-focused special presentations |        | % of participants | 0.00     | 2026          | Final Report          | P    | 70.00 | 0.00 | 70.00 |  |
|                                                                                                             |        |                   |          |               |                       | P(a) | 70.00 | 0.00 | 70.00 |  |
|                                                                                                             |        |                   |          |               |                       | A    |       |      | 70.00 |  |
| 3.2 Number of participants who expressed interest in continuing to explore collaboration opportunities with |        | # of participants | 0.00     | 2026          | Final Report          | P    | 5.00  | 0.00 | 5.00  |  |
|                                                                                                             |        |                   |          |               |                       | P(a) | 5.00  | 0.00 | 5.00  |  |
|                                                                                                             |        |                   |          |               |                       | A    |       |      | 5.00  |  |

CRF Indicator

**Outputs: Annual Physical and Financial Progress**

| 1 Identifying Japan-LAC Business Collaboration Opportunities |                                                                                                 |                 |          |               |                         | Physical Progress |      |     | Financial Progress |      |        | Theme  | Fund   | Flags                |     |   |
|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-----------------|----------|---------------|-------------------------|-------------------|------|-----|--------------------|------|--------|--------|--------|----------------------|-----|---|
| Outputs                                                      | Output Description                                                                              | Unit of Measure | Baseline | Baseline Year | Means of verification   | 2026              | 2027 | EOP | 2026               | 2027 | EOP    |        |        |                      |     |   |
| 1.1 Diagnostics and assessments completed                    | Comprehensive analytical study aimed at identifying sector-specific opportunities for Japan-LAC | Diagnostics (#) | 0        | 2026          | Execution Annual Report | P                 | 1    | 0   | 1                  | P    | 348000 | 0      | 348000 | Regional Integration | JSF | 🚩 |
|                                                              |                                                                                                 |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 348000 | 0      | 348000 |                      |     |   |
|                                                              |                                                                                                 |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 1.2 Engagement strategies delivered                          |                                                                                                 | Strategies (#)  | 0        | 2027          | Final Report            | P                 | 0    | 1   | 1                  | P    | 0      | 232000 | 232000 | Regional Integration | JSF |   |
|                                                              |                                                                                                 |                 |          |               |                         | P(a)              | 0    | 1   | 1                  | P(a) | 0      | 232000 | 232000 |                      |     |   |
|                                                              |                                                                                                 |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |

| 2 Japan-LAC Regional Technical Seminar and Japan-LAC Business Forum |                                                                                                                       |                 |          |               |                         | Physical Progress |      |     | Financial Progress |      |        | Theme  | Fund   | Flags                |     |   |
|---------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------|----------|---------------|-------------------------|-------------------|------|-----|--------------------|------|--------|--------|--------|----------------------|-----|---|
| Outputs                                                             | Output Description                                                                                                    | Unit of Measure | Baseline | Baseline Year | Means of verification   | 2026              | 2027 | EOP | 2026               | 2027 | EOP    |        |        |                      |     |   |
| 2.1 Conferences organized                                           | Japan-LAC Business Forum                                                                                              | Conferences (#) | 0        | 2026          | Forum Report            | P                 | 1    | 0   | 1                  | P    | 180000 | 0      | 180000 | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 180000 | 0      | 180000 |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.2 Participants attending events                                   | # of participants in the Japan-LAC Regional Seminar and Japan-LAC Business Forum                                      | Individuals (#) | 0        | 2026          | Execution Annual Report | P                 | 200  | 0   | 200                | P    | 40000  | 0      | 40000  | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 200  | 0   | 200                | P(a) | 40000  | 0      | 40000  |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.3 Participants attending events                                   | Public and private sector leaders from LAC who participated in plenary sessions and high-level discussions            | Individuals (#) | 0        | 2026          | Execution Annual Report | P                 | 15   | 0   | 15                 | P    | 160000 | 0      | 160000 | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 15   | 0   | 15                 | P(a) | 160000 | 0      | 160000 |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.4 Participants attending events                                   | LAC private sector representatives participating in the 1:1 meetings with Japanese counterparts                       | Individuals (#) | 0        | 2026          | Forum Report            | P                 | 20   | 10  | 30                 | P    | 70000  | 0      | 70000  | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 20   | 10  | 30                 | P(a) | 70000  | 0      | 70000  |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.5 Participants attending events                                   | Investment promotion representatives from LAC meeting with potential Japanese investors                               | Individuals (#) | 0        | 2026          | Execution Annual Report | P                 | 10   | 0   | 10                 | P    | 50000  | 0      | 50000  | Digital Economy      | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 10   | 0   | 10                 | P(a) | 50000  | 0      | 50000  |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.6 Webinars delivered                                              | Webinar for Forum participants on strategies for successful 1:1 business meetings in trade and investment             | Webinars (#)    | 0        | 2026          | Execution Annual Report | P                 | 1    | 0   | 1                  | P    | 10000  | 0      | 10000  | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 10000  | 0      | 10000  |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.7 Participants attending events                                   | LAC and Japanese firms who expressed interest in continuing to explore collaboration opportunities with the IDB Group | Individuals (#) | 0        | 2026          | Execution Annual Report | P                 | 10   | 0   | 10                 | P    | 10000  | 0      | 10000  | Regional Integration | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 10   | 0   | 10                 | P(a) | 10000  | 0      | 10000  |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.8 Technical notes created                                         | Technical document offering a long-term perspective on Japan-LAC economic engagement over the next five decades       | Notes (#)       | 0        | 2026          | technical document      | P                 | 1    | 0   | 1                  | P    | 100000 | 0      | 100000 | Digital Economy      | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 100000 | 0      | 100000 |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |
| 2.9 Seminars organized                                              | Seminar to provide a regional, implementation-oriented follow-up to the opportunities identified from the             | Seminars (#)    | 0        | 2027          | Execution Annual Report | P                 | 0    | 1   | 1                  | P    | 0      | 130000 | 130000 | Digital Economy      | JSF | 🚩 |
|                                                                     |                                                                                                                       |                 |          |               |                         | P(a)              | 0    | 1   | 1                  | P(a) | 0      | 130000 | 130000 |                      |     |   |
|                                                                     |                                                                                                                       |                 |          |               |                         | A                 |      |     |                    | A    |        |        |        |                      |     |   |

| 3 Japan-LAC Digital Solution Development |                                                                                                                                     |                 |          |               |                       | Physical Progress |      |     | Financial Progress |      |        | Theme | Fund   | Flags                |     |   |
|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------|---------------|-----------------------|-------------------|------|-----|--------------------|------|--------|-------|--------|----------------------|-----|---|
| Outputs                                  | Output Description                                                                                                                  | Unit of Measure | Baseline | Baseline Year | Means of verification | 2026              | 2027 | EOP | 2026               | 2027 | EOP    |       |        |                      |     |   |
| 3.1 Tools designed/strengthened          | The development of a dedicated solution hub for opportunities identified under this TC, to facilitate access and follow-up of these | Tools (#)       | 0        | 2026          | Consultancy report    | P                 | 0    | 1   | 1                  | P    | 100000 | 0     | 100000 | Regional Integration | JSF | 🚩 |
|                                          |                                                                                                                                     |                 |          |               |                       | P(a)              | 0    | 1   | 1                  | P(a) | 100000 | 0     | 100000 |                      |     |   |
|                                          |                                                                                                                                     |                 |          |               |                       | A                 |      |     |                    | A    |        |       |        |                      |     |   |

| 4 Outreach and Dissemination                                                                                                                                                                  |                                                                                                           |                 |          |               |                         | Physical Progress |      |     | Financial Progress |      |       | Theme | Fund  | Flags           |     |   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------|----------|---------------|-------------------------|-------------------|------|-----|--------------------|------|-------|-------|-------|-----------------|-----|---|
| Outputs                                                                                                                                                                                       | Output Description                                                                                        | Unit of Measure | Baseline | Baseline Year | Means of verification   | 2026              | 2027 | EOP | 2026               | 2027 | EOP   |       |       |                 |     |   |
| 4.1 Webinars delivered                                                                                                                                                                        | Webinar to share Forum results and advance follow-up engagement opportunities with interested LAC private | Webinars (#)    | 0        | 2026          | Execution Annual Report | P                 | 1    | 0   | 1                  | P    | 10000 | 0     | 10000 | Digital Economy | JSF | 🚩 |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 10000 | 0     | 10000 |                 |     |   |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | A                 |      |     |                    | A    |       |       |       |                 |     |   |
| 4.2 Communications products (video) to frame the Initiative's strategic relevance and Japan-IDB partnership priorities in the context of the 50th anniversary of Japan's accession to the IDB |                                                                                                           | Products (#)    | 0        | 2026          | Consultancy Report      | P                 | 1    | 0   | 1                  | P    | 30000 | 0     | 30000 | Private Sector  | JSF |   |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | P(a)              | 1    | 0   | 1                  | P(a) | 30000 | 0     | 30000 |                 |     |   |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | A                 |      |     |                    | A    |       |       |       |                 |     |   |
| 4.3 Networks/communities of practice established                                                                                                                                              | Creation of Japan-LAC Business and Financial Partnership Community in the Japan-LAC Digital Solution      | Networks (#)    | 0        | 2027          | Consultancy report      | P                 | 0    | 1   | 1                  | P    | 0     | 10000 | 10000 | Digital Economy | JSF | 🚩 |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | P(a)              | 0    | 1   | 1                  | P(a) | 0     | 10000 | 10000 |                 |     |   |
|                                                                                                                                                                                               |                                                                                                           |                 |          |               |                         | A                 |      |     |                    | A    |       |       |       |                 |     |   |

**Other Cost**

**Total Cost**

|      | 2026           | 2027         | Total Cost     |
|------|----------------|--------------|----------------|
| P    | \$1,108,000.00 | \$372,000.00 | \$1,480,000.00 |
| P(a) | \$1,108,000.00 | \$372,000.00 | \$1,480,000.00 |
| A    |                |              |                |