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Report No: ISR5256

# Implementation Status & Results Malawi

### Business Environment Strengthening Technical Assistance (BESTAP) (P103773)

Operation Name: Business Environme (BESTAP) (P103773	nt Strengthening Technical Assistance	Project Stage:	Implementation	Seq.No: 8	Status: ARCHIVED	Archive Da	ate: 02-May-2011
	Country: Malawi		Approval F	r: 2007			
Product Line: IBRD/IDA	Region: AFRICA		Lending Ins	trument: Specifi	c Investment Loan		
Implementing Agency(ies): Ministry of Industry, Trade and Private Sector Development							
Key Dates							
Board Approval Date 24-May-2007	Original Closing Date 31-Dec-2012	Planned	d Mid Term Review Da	te 30-Sep-20	10 Last Archive	ed ISR Date	02-May-2011

Actual Mid Term Review Date 18-Oct-2010

### **Project Development Objectives**

Project Development Objective (from Project Appraisal Document)

10-Oct-2007

To improve the ease of doing business processes in Malawi in order to increase foreign and domestic private sector investment in the economy.

Revised Closing Date 31-Dec-2012

Has the Project Development Objective been changed since Board Approval of the Project?

Effectiveness Date

# Component(s)

Component Name	Component Cost
Strengthening private property rights institutions and business facilitation	3.40
Strengthening private sector development support institutions and services	3.70
Promoting access to finance and productivity enhancement	3.70
Capacity building and implementation support	2.30

### **Overall Ratings**

	Previous Rating	Current Rating
Progress towards achievement of PDO	Moderately Satisfactory	Satisfactory
Overall Implementation Progress (IP)	Satisfactory	Satisfactory
Overall Risk Rating		

### **Implementation Status Overview**

Progress towards achievement of the PDO has improved from Moderately Satisfactory to Satisfactory since the last mission, on account of the new refocused PDO that was put into place as a result of the restructuring of 2011. Overall implementation progress remains satisfactory.

Following the signing of the Amended EU/World Bank administration Agreement in January 2011, a Grant Agreement between the Government of Malawi and the World Bank (as administrator of the EU grant) was signed on 18 May, 2011 and EU co-financing has started being utilized to finance agreed activities. A second order restructuring (re-allocation of proceeds) was also approved by the Acting Country Director in April 2011.

Actual IDA expenditure to date, including commitments was at 97%. All EU funds will have to be committed by 31 December 2011. 50% of EU is yet to be disbursed but requests for the 50% balance will have to be made in time to have resources available before the 31 December 2011 date.

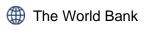
All fiduciary aspects of the project are satisfactory. The project procurement and financial management are currently rated as satisfactory, and have been since project effectiveness. Financial management is Satisfactory and the project is up-to-date with Interim Financial Reports (IFRs) as well as Audit Reports.

#### Locations

No Location data has been entered

Results									
Project Development Objective Indicators									
Indicator Name	Core	Unit of Measure		Baseline	Current	End Target			
Reduction of costs to formally start a business by end of project		Text	Value	134.7%	108.4%	70%			
			Date	31-Jul-2007	29-Apr-2011	31-Jul-2012			
			Comments		This has reduced slightly from 125% in 2009 (DB Report). Still above SSA average				
Growth of turnover in firms accessing Business Growth Scheme(BUGS)	SS	Text	Value	0%		20%			
Glowth Scheme(BOGS)			Date	31-Jul-2007	29-Apr-2011	31-Jul-2012			
			Comments		A consultant is in the process of being engaged and work is due to start in April, 2011 to do a study to establish this indicator.	A similar study is expected to be done towards the end of the project to establish end target.			

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Indicator Name Core Unit of Measure Baseline Current **End Target** Value 40 22 Legislative backlog of laws impacting cost of Text 11 doing business reduced from 40 to 22 Bills by Date 31-Jul-2007 29-Apr-2011 31-Jul-2012 mid term review and cleared by end of project Comments Tremendous progress has been achieved on backlog and laws that been reviewed and submitted, mostly due to legal draftsperson/consultant engaged by BESTAP who works on reviews on a full time basis Value Reduction in time taken to settle commercial Text 337 calendar days 96 <180 calendar days disputes. Date 31-Jul-2007 29-Apr-2011 31-Jul-2012 Comments The Commercial Court has made substantial progress from the 337 days it used to take when the project started. Value 37 days Reduction in time taken to formally start a Text 39 days 10 days business. 31-Jul-2007 29-Apr-2011 31-Jul-2012 Date Comments According to the DB Report, this indicator has not improved. The expectation is that computerization and systems improvement being carried out at business registry will have significant impact on this indicator as well as new Single Business License Bill. Value 49 calendar days Reduction in time taken to register property Text 118 calendar days 60 calendar days title. 29-Apr-2011 31-Jul-2012 Date 31-Jul-2007

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ndicator Name	Core	Unit of Measure		Baseline	Current	End Target
			Comments		There has not been much progress over past three years but procedures have been streamlined in past year and impact assessment indicated improvement in commercial city of Blantyre but not at national level.  Automation of lands registry to be carried out in 2011 should be positive impact in reduction in time.	
Reduction of time taken to obtain licences and		Text	Value	185 calendar days	200 calendar days	30 calendar days
permits.			Date	31-Jul-2007	29-Apr-2011	31-Jul-2012
			Comments		This indicator has not changed according to the DB Report. Working with the IFC under BESTAP, a mapping study of obtaining licenses in Malawi was carried out in 2010 and recommendations are being implemented led by Commissioner of Physical Planning.	
Reduction of turnover in firms accessing Business Growth Scheme (BUGS).		Text	Value	0%	n/a	20%
,			Date	31-Jul-2007	29-Apr-2011	31-Jul-2012
			Comments		A consultant is in the process of being engaged and work is due to start in April, 2011 to do a study to establish this indicator.	
/olume of Bank Support: Institutional Development - SME	×	Amount(USD)	Value	0.00	163040.00	1800000.00
Sovolophion OME			Date	10-Aug-2007	29-Apr-2011	31-Dec-2012
			Comments		Data gathered from retrofit exercise	

# Data on Financial Performance (as of 19-Sep-2011)

Financial Agreement(s) Key Dates

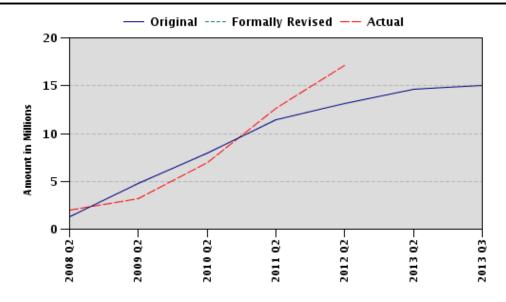


Project	Loan No.	Status	Approval Date	Signing Date	Effectiveness Date	Closing Date
P103773	IDA-H2930	Effective	24-May-2007	17-Jul-2007	10-Oct-2007	31-Dec-2012
P103773	TF-91620	Effective	28-Apr-2011	13-May-2011	13-May-2011	31-Dec-2011

**Disbursements (in Millions)** 

Project	Loan No.	Status	Currency	Original	Revised	Cancelled	Disbursed	Undisbursed	% Disbursed
P103773	IDA-H2930	Effective	USD	15.00	15.00	0.00	15.44	0.00	103.00
P103773	TF-91620	Effective	USD	3.94	3.94	0.00	1.62	2.19	41.00

### **Disbursement Graph**



### **Key Decisions Regarding Implementation**

None.

### **Restructuring History**

Level one Approved on 19-Nov-2010, Level two Approved on 02-May-2011

### **Related Projects**

There are no related projects.

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