

**PROCUREMENT PLAN** Vietnam : Sustainable Agriculture Transformation Project

|                               |  |  |            |
|-------------------------------|--|--|------------|
| <b>General Information</b>    |  |  |            |
| <b>Country:</b>               | Vietnam  | <b>Bank / Approval Date of the Original Procurement Plan:</b>        | 2016-08-08 |
| <b>Project ID:</b>            | P145055  | <b>Revised Plan Date(s): (comma delineated, leave blank if none)</b> | 2016-08-11 |
| <b>Project Name:</b>          | Sustainable Agriculture Transformation Project | <b>GNP Date:</b>   | 2016-07-25 |
| <b>Loan / Credit No.:</b>     | IDA / 57040                                    |  |            |
| <b>Executing Agency(ies):</b> | Project Management Unit for Component A        |  |            |

| Activity Reference No. / Description | Loan / Credit No. | Component | Review Type | Method | Market Approach | Procurement Process | Prequalification (Y/N) | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status | Draft Pre-qualification Documents |        | Prequalification Evaluation Report |        | Draft Bidding Document / Justification |        | Specific Procurement Notice / Invitation |        | Bidding Documents as Issued |        | Proposal Submission / Opening / Minutes |        | Bid Evaluation Report and Recommendation for Award |        | Signed Contract |        | Contract Completion |        |
|--------------------------------------|-------------------|-----------|-------------|--------|-----------------|---------------------|------------------------|-------------------------|----------------------|----------------|-----------------------------------|--------|------------------------------------|--------|--|--------|--|--------|-----------------------------|--------|---|--------|--|--------|-----------------|--------|---------------------|--------|
|                                      |                   |           |             |        |                 |                     |                        |                         |                      |                | Planned                           | Actual | Planned                            | Actual | Planned                                | Actual | Planned                                  | Actual | Planned                     | Actual | Planned                                 | Actual | Planned  | Actual | Planned         | Actual | Planned             | Actual |

| Activity Reference No. / Description  | Loan / Credit No. | Component   | Review Type | Method                 | Market Approach | Procurement Process         | Prequalification (Y/N) | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status         | Draft Pre-qualification Documents |        | Prequalification Evaluation Report |        | Draft Bidding Document / Justification |        | Specific Procurement Notice / Invitation |            | Bidding Documents as Issued |        | Proposal Submission / Opening / Minutes |            | Bid Evaluation Report and Recommendation for Award |        | Signed Contract |        | Contract Completion |        |
|---|-------------------|---|-------------|------------------------|-----------------|-----------------------------|------------------------|-------------------------|----------------------|------------------------|-----------------------------------|--------|------------------------------------|--------|--|--------|--|------------|-----------------------------|--------|---|------------|--|--------|-----------------|--------|---------------------|--------|
|   |                   |   |             |                        |                 |                             |                        |                         |                      |                        | Planned                           | Actual | Planned                            | Actual | Planned                                | Actual | Planned                                  | Actual     | Planned                     | Actual | Planned                                 | Actual     | Planned  | Actual | Planned         | Actual | Planned             | Actual |
| HH41 / IEC products (materials, news and articles on newspapers, radios, websites of participating provinces) | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Request for Quotations | Limited         | Single Stage - One Envelope |                        | 48,000.00               | 0.00                 | Pending Implementation |                                   |        |                                    |        |  |        |  | 2016-10-25 |                             |        |   |            |  |        | 2016-11-23      |        | 2017-02-28          |        |
| HH40 / Office equipment   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Request for Quotations | Open - National | Single Stage - One Envelope |                        | 90,000.00               | 0.00                 | Pending Implementation |                                   |        |                                    |        |  |        |  | 2016-08-10 |                             |        |   |            |  |        | 2016-09-08      |        | 2016-10-31          |        |
| HH39 / Software for selected renovation programs  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Request for Bids       | Open - National | Single Stage - One Envelope |                        | 100,000.00              | 0.00                 | Pending Implementation |                                   |        |                                    |        | 2017-03-05                             |        | 2017-03-12                               |            |                             |        |   | 2017-03-19 | 2017-03-30   |        | 2017-04-06      |        | 2017-07-30          |        |

| Activity Reference No. / Description | Loan / Credit No. | Component | Review Type | Method | Market Approach | Procurement Process | Prequalification (Y/N) | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status | Draft Pre-qualification Documents |        | Prequalification Evaluation Report |        | Draft Bidding Document / Justification |        | Specific Procurement Notice / Invitation |        | Bidding Documents as Issued |        | Proposal Submission / Opening / Minutes |        | Bid Evaluation Report and Recommendation for Award |        | Signed Contract |        | Contract Completion |        |
|--------------------------------------|-------------------|-----------|-------------|--------|-----------------|---------------------|------------------------|-------------------------|----------------------|----------------|-----------------------------------|--------|------------------------------------|--------|--|--------|--|--------|-----------------------------|--------|---|--------|--|--------|-----------------|--------|---------------------|--------|
|                                      |                   |           |             |        |                 |                     |                        |                         |                      |                | Planned                           | Actual | Planned                            | Actual | Planned                                | Actual | Planned                                  | Actual | Planned                     | Actual | Planned                                 | Actual | Planned  | Actual | Planned         | Actual | Planned             | Actual |

| Activity Reference No. / Description   | Loan / Credit No. | Component   | Review Type | Method                             | Market Approach | Contract Type | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status         | Terms of Reference |            | Expression of Interest Notice |        | Short List and Draft Request for Proposals |        | Request for Proposals as Issued |        | Opening of Technical Proposals / Minutes |        | Evaluation of Technical Proposal |        | Combined Evaluation Report and Draft Negotiated Contract |        | Signed Contract |        | Contract Completion |        |
|--|-------------------|---|-------------|------------------------------------|-----------------|---------------|-------------------------|----------------------|------------------------|--------------------|------------|-------------------------------|--------|--|--------|---------------------------------|--------|--|--------|----------------------------------|--------|--|--------|-----------------|--------|---------------------|--------|
|  |                   |   |             |                                    |                 |               |                         |                      |                        | Planned            | Actual     | Planned                       | Actual | Planned                                    | Actual | Planned                         | Actual | Planned                                  | Actual | Planned                          | Actual | Planned  | Actual | Planned         | Actual | Planned             | Actual |
| COS50 / National consultant for human resources in MARD's agencies   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 90,000.00               | 0.00                 | Pending Implementation | 2017-02-13         | 2017-02-27 | 2017-04-12                    |        |  |        |                                 |        |  |        |                                  |        | 2017-04-24   |        | 2017-05-03      |        | 2017-10-30          |        |
| COS59 / National consultant for reviewing the public expenditures in ARD sector  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Consultant Qualification Selection | Open - National |               | 100,000.00              | 0.00                 | Pending Implementation | 2017-03-01         | 2017-03-16 | 2017-04-24                    |        |  |        |                                 |        |  |        |                                  |        | 2017-05-04   |        | 2017-05-18      |        | 2017-11-14          |        |
| COS60 / National consultant on mid-term expenditure framework  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 50,000.00               | 0.00                 | Pending Implementation | 2017-04-05         | 2017-04-19 | 2017-05-31                    |        |  |        |                                 |        |  |        |                                  |        | 2017-06-12   |        | 2017-06-26      |        | 2017-09-30          |        |
| COS61 / National consultant on M&E of the public expenditure restructuring   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 40,000.00               | 0.00                 | Pending Implementation | 2017-04-13         | 2017-04-27 | 2017-06-08                    |        |  |        |                                 |        |  |        |                                  |        | 2017-06-20   |        | 2017-06-30      |        | 2017-12-31          |        |
| COS67 / National consultant on capacity and organization arrangements in some pilot PDARs  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 100,000.00              | 0.00                 | Pending Implementation | 2017-03-27         | 2017-04-10 | 2017-05-22                    |        |  |        |                                 |        |  |        |                                  |        | 2017-06-02   |        | 2017-06-09      |        | 2017-11-30          |        |
| COS69 / TA for PPP secretary board   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 125,000.00              | 0.00                 | Pending Implementation | 2016-10-15         | 2016-11-05 | 2016-12-14                    |        |  |        |                                 |        |  |        |                                  |        | 2016-12-27   |        | 2017-01-11      |        | 2017-07-10          |        |
| COS71 / National consultant on sharing lessons learnt in selected fields   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 75,000.00               | 0.00                 | Pending Implementation | 2017-05-01         | 2017-05-22 | 2017-06-29                    |        |  |        |                                 |        |  |        |                                  |        | 2017-07-14   |        | 2017-07-28      |        | 2018-01-24          |        |
| COS72 / National consultant on standardization of the value chains   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Consultant Qualification Selection | Open - National |               | 150,000.00              | 0.00                 | Pending Implementation | 2017-05-10         | 2017-05-24 | 2017-07-06                    |        |  |        |                                 |        |  |        |                                  |        | 2017-07-17   |        | 2017-07-25      |        | 2018-01-21          |        |
| COS73 / National consultant on review of agricultural credits  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 50,500.00               | 0.00                 | Pending Implementation | 2016-10-10         | 2016-10-25 | 2016-12-08                    |        |  |        |                                 |        |  |        |                                  |        | 2016-12-15   |        | 2016-12-29      |        | 2017-06-27          |        |
| COS76 / Establishment of the guidelines and process for planning at the commune level to enhance the effectiveness of the public investments in support of the ARP | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 22,500.00               | 0.00                 | Pending Implementation | 2016-10-27         | 2016-11-10 | 2016-12-21                    |        |  |        |                                 |        |  |        |                                  |        | 2016-12-30   |        | 2017-01-16      |        | 2017-06-30          |        |
| COS49 / National consultant for training need assessment   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 50,000.00               | 0.00                 | Pending Implementation | 2016-08-15         | 2016-08-29 | 2016-10-07                    |        |  |        |                                 |        |  |        |                                  |        | 2016-10-20   |        | 2017-01-17      |        | 2017-03-31          |        |
| COS70 / National consultant on TA for value chain organizations  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Consultant Qualification Selection | Open - National |               | 150,000.00              | 0.00                 | Pending Implementation | 2016-10-04         | 2016-10-18 | 2016-11-29                    |        |  |        |                                 |        |  |        |                                  |        | 2016-12-11   |        | 2016-12-21      |        | 2018-03-29          |        |

|  |             |   |      |                                    |                 |  |           |      |                        |            |            |            |  |  |  |  |  |            |  |            |  |            |
|--|-------------|---|------|------------------------------------|-----------------|--|-----------|------|------------------------|------------|------------|------------|--|--|--|--|--|------------|--|------------|--|------------|
| COS74 / News and articles on ARP (websites, radio, newspapers, etc.) | IDA / 57040 | Component A: Institutional Strengthening to Support Agricultural Transformation | Post | Consultant Qualification Selection | Open - National |  | 50,000.00 | 0.00 | Pending Implementation | 2016-10-29 | 2016-11-13 | 2016-12-26 |  |  |  |  |  | 2017-01-08 |  | 2017-01-15 |  | 2017-06-15 |
|--|-------------|---|------|------------------------------------|-----------------|--|-----------|------|------------------------|------------|------------|------------|--|--|--|--|--|------------|--|------------|--|------------|

**INDIVIDUAL CONSULTANTS**

| Activity Reference No. / Description   | Loan / Credit No. | Component   | Review Type | Method                          | Market Approach | Contract Type | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status         | Terms of Reference |        | Invitation to Identified/Selected Consultant |        |            | Draft Negotiated Contract |            | Signed Contract |         | Contract Completion |  |            |
|--|-------------------|---|-------------|---------------------------------|-----------------|---------------|-------------------------|----------------------|------------------------|--------------------|--------|--|--------|------------|---------------------------|------------|-----------------|---------|---------------------|--|------------|
|  |                   |   |             |                                 |                 |               |                         |                      |                        | Planned            | Actual | Planned                                      | Actual | Planned    | Actual                    | Planned    | Actual          | Planned | Actual              |  |            |
| IC45 / International consultant to support for the change management group   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Individual Consultant Selection | Open - National |               | 125,000.00              | 0.00                 | Pending Implementation | 2016-08-10         |        | 2016-09-12                                   |        | 2016-09-20 |                           | 2016-10-03 |                 |         |                     |  | 2017-03-31 |
| IC47 / International consultant for services analysis  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 75,000.00               | 0.00                 | Pending Implementation | 2017-01-10         |        | 2017-02-07                                   |        | 2017-02-10 |                           | 2017-02-27 |                 |         |                     |  | 2017-05-31 |
| IC48 / National consultant for services analysis   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 15,000.00               | 0.00                 | Pending Implementation | 2017-01-10         |        | 2017-02-06                                   |        | 2017-02-10 |                           | 2017-02-21 |                 |         |                     |  | 2017-08-20 |
| IC53 / National consultant on livestock production for ARP   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 17,500.00               | 0.00                 | Pending Implementation | 2016-08-15         |        | 2016-09-06                                   |        | 2016-09-12 |                           | 2016-09-21 |                 |         |                     |  | 2017-03-20 |
| IC54 / National consultant on forestry for ARP   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 17,500.00               | 0.00                 | Pending Implementation | 2016-08-15         |        | 2016-09-07                                   |        | 2016-09-13 |                           | 2016-09-26 |                 |         |                     |  | 2017-03-25 |
| IC55 / National consultant on fisheries for ARP  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 17,500.00               | 0.00                 | Pending Implementation | 2017-01-20         |        | 2017-02-14                                   |        | 2017-02-20 |                           | 2017-02-28 |                 |         |                     |  | 2017-08-27 |
| IC56 / National consultant on irrigation for ARP   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 17,500.00               | 0.00                 | Pending Implementation | 2017-01-16         |        | 2017-02-08                                   |        | 2017-02-13 |                           | 2017-02-22 |                 |         |                     |  | 2017-08-21 |
| IC57 / National consultant on processing for ARP   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 17,500.00               | 0.00                 | Pending Implementation | 2016-07-20         |        | 2016-08-12                                   |        | 2016-08-16 |                           | 2016-08-24 |                 |         |                     |  | 2017-02-28 |
| IC58 / National consultant on result-based planning, M&E for subsectors  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 5,000.00                | 0.00                 | Pending Implementation | 2017-02-15         |        | 2017-03-14                                   |        | 2017-03-20 |                           | 2017-03-29 |                 |         |                     |  | 2017-05-31 |
| IC62 / International consultant on establishment of the ARP M&E indicators set   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 75,000.00               | 0.00                 | Pending Implementation | 2017-03-15         |        | 2017-04-20                                   |        | 2017-05-02 |                           | 2017-05-16 |                 |         |                     |  | 2017-08-16 |
| IC63 / National consultant on establishment of the ARP M&E indicators set  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 7,500.00                | 0.00                 | Pending Implementation | 2016-07-05         |        | 2016-07-29                                   |        | 2016-08-02 |                           | 2016-08-10 |                 |         |                     |  | 2016-11-30 |
| IC64 / International consultant on policy research for renovation  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Individual Consultant Selection | Open            |               | 150,000.00              | 0.00                 | Pending Implementation | 2017-02-20         |        | 2017-03-21                                   |        | 2017-03-27 |                           | 2017-04-13 |                 |         |                     |  | 2017-10-10 |
| IC65 / National consultant on policy research for renovation   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 45,000.00               | 0.00                 | Pending Implementation | 2016-08-25         |        | 2016-09-17                                   |        | 2016-09-22 |                           | 2016-09-30 |                 |         |                     |  | 2018-03-31 |
| IC66 / Interpreter   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 150,000.00              | 0.00                 | Pending Implementation | 2016-07-01         |        | 2016-07-18                                   |        | 2016-07-20 |                           | 2016-07-28 |                 |         |                     |  | 2020-12-31 |
| IC68 / Consultant on human resources in pilot PDARDs   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 50,000.00               | 0.00                 | Pending Implementation | 2017-02-23         |        | 2017-03-15                                   |        | 2017-03-20 |                           | 2017-03-27 |                 |         |                     |  | 2018-11-30 |
| IC76 / National consultant for research and study on existing organization arrangements of production modalities in support ARP towards higher value added and sustainable development in association with new rural development | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 7,500.00                | 0.00                 | Pending Implementation | 2016-10-12         |        | 2016-11-04                                   |        | 2016-11-09 |                           | 2016-12-13 |                 |         |                     |  | 2017-03-31 |
| IC77 / Evaluation of Sciences and technology applications in ARD sector and ARP.   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 7,500.00                | 0.00                 | Pending Implementation | 2016-10-20         |        | 2016-11-15                                   |        | 2016-11-18 |                           | 2016-11-25 |                 |         |                     |  | 2017-02-28 |
| IC79 / Development of the guidelines on monitoring of the ARD sector public investment   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open            |               | 5,000.00                | 0.00                 | Pending Implementation | 2016-11-01         |        | 2016-11-23                                   |        | 2016-11-28 |                           | 2016-12-07 |                 |         |                     |  | 2017-02-28 |
| IC80 / Review of public investment policy  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 5,000.00                | 0.00                 | Pending Implementation | 2016-11-03         |        | 2016-11-28                                   |        | 2016-12-02 |                           | 2016-12-13 |                 |         |                     |  | 2017-02-28 |
| IC82 / 4 national consultants to support 4 pilot provinces involving in the ARP (Hả Tĩnh, Bình Định, Quảng Ngãi, Thừa Thiên Huế)   | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 20,000.00               | 0.00                 | Pending Implementation | 2016-09-09         |        | 2016-10-04                                   |        | 2016-10-07 |                           | 2016-10-18 |                 |         |                     |  | 2016-12-31 |
| IC46 / National consultant to support for the change management group  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior       | Individual Consultant Selection | Open - National |               | 75,000.00               | 0.00                 | Pending Implementation | 2016-08-07         |        | 2016-08-30                                   |        | 2016-09-07 |                           | 2016-09-25 |                 |         |                     |  | 2019-03-30 |
| IC51 / IEC consultant  | IDA / 57040       | Component A: Institutional Strengthening to Support Agricultural Transformation | Post        | Individual Consultant Selection | Open - National |               | 75,000.00               | 0.00                 | Pending Implementation | 2016-08-04         |        | 2016-08-25                                   |        | 2016-08-28 |                           | 2016-09-02 |                 |         |                     |  | 2019-03-31 |

|   |            |   |       |                                 |                 |  |            |      |                        |            |  |            |  |            |  |            |  |            |
|---|------------|---|-------|---------------------------------|-----------------|--|------------|------|------------------------|------------|--|------------|--|------------|--|------------|--|------------|
| IC52 / International consultant for subsector restructuring plans | DA / 57040 | Component A: Institutional Strengthening to Support Agricultural Transformation | Prior | Individual Consultant Selection | Open            |  | 225,000.00 | 0.00 | Pending Implementation | 2016-10-02 |  | 2016-10-30 |  | 2016-11-08 |  | 2016-11-13 |  | 2017-08-31 |
| IC75 / National consultant on review of land policies             | DA / 57040 | Component A: Institutional Strengthening to Support Agricultural Transformation | Post  | Individual Consultant Selection | Open - National |  | 5,000.00   | 0.00 | Pending Implementation | 2016-10-05 |  | 2016-10-30 |  | 2016-11-03 |  | 2016-11-08 |  | 2017-01-30 |
| IC81 / Coordinator and M&E  | DA / 57040 | Component A: Institutional Strengthening to Support Agricultural Transformation | Post  | Individual Consultant Selection | Open - National |  | 143,000.00 | 0.00 | Pending Implementation | 2016-07-19 |  | 2016-08-10 |  | 2016-08-17 |  | 2016-09-24 |  | 2020-12-31 |