

## PROCUREMENT PLAN (Textual Part)

### Project information:

**Country:** Bolivia

**Project name:** Health Service Delivery Network Project

**P-number:** P164453

**Project Implementation Agencies:** UGESPRO and AISEM

**Date of the Procurement Plan:** May 22, 2018

**Period covered by this Procurement Plan:** 18 months

### Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016, revised in November 2017) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

***The Bank’s Standard Procurement Documents:*** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements:** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures acceptable for the Bank by the may be used.

When the Borrower uses its own national open competitive procurement arrangements, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions.

- a. open advertising of the procurement opportunity at the national level;
- b. the procurement is open to eligible firms from any country;
- c. the request for bids/request for proposals document shall require that Bidders/Proposers submitting Bids/Proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, the

Bank's Anti-Corruption Guidelines, including without limitation the Bank's right to sanction and the Bank's inspection and audit rights;

- d. contracts with an appropriate allocation of responsibilities, risks, and liabilities;
- e. publication of contract award information;
- f. rights for the Bank to review procurement documentation and activities;
- g. an effective complaints mechanism; and
- h. maintenance of records of the Procurement Process.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

***Leased Assets as specified under paragraph 5.10 of the Procurement Regulations:*** Leasing may be used for those contracts identified in the Procurement Plan tables. *Not Applicable.*

***Procurement of Second Hand Goods as specified under paragraph 5.11 of the Procurement Regulations:*** *Not Applicable.*

***Domestic preference as specified under paragraph 5.51 of the Procurement Regulations (Goods and Works):*** *Not Applicable.*

***Hands-on Expanded Implementation Support (HEIS) as specified under paragraphs 3.10 and 3.11 of the Procurement Regulations is*** *Not Applicable.*

#### **Other Relevant Procurement Information.**

*Procurement activities will be undertaken by AISEM for Component 1 and part of Component 3; and by the PIU within UGESPRO for Components 2 and part of Component 3.*

*Procurement of Goods, Works and Non-Consulting Services. According the Project Procurement Strategy for Development (PPSD), the open international competitive bidding approach should be applied when the Procurement Plan establishes it, while for small contracts the open national competitive bidding approach is supported by the availability of bidders in the local market. Procurement for hospitals to be carried out by AISEM will be under turn-key contracts with functional technical specifications. For Procurement to be carried out by the PIU within UGESPRO the Borrower is able to specify detailed requirements to which bidders respond by offering bids; the Request for Bids or the Request for Quotations would be the selection methods for these contracts.*

*Procurement of Consulting Services. Technical Assistance, designs, supervision services, and other studies: Considering that these will be small contracts, the suitable market approach*

would be an open competition in the national market or direct market approach, while the Quality-Cost- Based Selection or the Consultant's Qualification Based Selection (considering the nature of the services and the need to take into account the quality of the proposals based on the evaluation of the different solutions and the cost of the services), or Direct Selection (when a sole firm with needed capabilities is identified and justified) would be the selection methods. For the construction supervision firm contract for the third level hospital in La Paz, the approach would be an open competition in the international market.

*Project implementation support personnel. Individuals contracted to support project implementation (project staff), other than individual consulting positions identified in the Legal Agreement, may be selected by the Borrower according to their personnel hiring procedures for such activities, as reviewed and found acceptable by the Bank and described in the POMs.*

*Individual consultants. Individual consultants will be selected for an assignment for which: (i) a team of experts is not required; (ii) no additional office support is required; and (iii) the experience and qualifications of the individual are of paramount requirement. The evaluation shall be based on the relevant qualifications and experience of the individual consultant in accordance with provision of paragraphs 7.34 to 7.39 of the Procurement Regulations for IPF Borrowers issued in July 2016 and revised in November 2017.*

**PROCUREMENT PLAN** **Bolivia : Health Service Delivery Network Project**

**General Information**  
**Country:** Bolivia **Bank / Approval Date of the Original Procurement Plan:** 2018-05-24  
**Revised Plan Date(s):** (comma delineated, leave blank if none) 2018-05-24  
**Project ID:** P164453 **GPN Date:**  
**Project Name:** Health Service Delivery Network Project  
**Loan / Credit No.:**  
**Executing Agency(ies):** Program and Project Management Unit

**WORKS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

**GOODS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
UGE SPRD-2018-015 / Adquisición de equipamiento informático		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Prior	Request for Bids	Open - National	Single Stage - One Envelope		200,000.00	0.00	Pending Implementation					2019-03-25		2019-03-02					2019-04-13		2019-05-13		2019-06-17		2019-12-14
UGE SPRD-2018-039 / Adquisición de sistema de monitoreo		Project Management	Post	Request for Quotations	Open - National	Single Stage - One Envelope		50,000.00	0.00	Pending Implementation							2019-01-10								2019-03-07		2019-09-03	
UGE SPRD-2018-040 / Adquisición de Equipos de computación		Project Management	Post	Request for Quotations	Open - National	Single Stage - One Envelope		28,800.00	0.00	Pending Implementation							2018-09-06								2018-11-01		2019-04-30	
UGE SPRD-2018-041 / Adquisición de Impresoras, escáneres, otros		Project Management	Post	Request for Quotations	Open - National	Single Stage - One Envelope		24,450.00	0.00	Pending Implementation							2018-09-06								2018-11-01		2019-04-30	
UGE SPRD-2018-042 / Adquisición de Sistema de comunicación en línea		Project Management	Post	Request for Quotations	Open - National	Single Stage - One Envelope		18,045.00	0.00	Pending Implementation							2019-01-10								2019-03-07		2019-09-03	
UGE SPRD-2018-043 / Mobiliario, estantes, mesa de reuniones, equipamiento y otros		Project Management	Post	Request for Quotations	Open - National	Single Stage - One Envelope		28,800.00	0.00	Pending Implementation							2018-09-06								2018-11-01		2019-04-30	

**NON CONSULTING SERVICES**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
UGE SPRD-2018-002 / Servicios de capacitación diplomados para personal en salud (varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		2,400,000.00	0.00	Pending Implementation					2019-01-25		2019-01-30					2019-03-13		2019-04-12		2019-05-17		2019-11-13
UGE SPRD-2018-003 / Servicios de capacitación en cursos cortos en gestión hospitalaria y atención de calidad (varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		1,500,000.00	0.00	Pending Implementation					2019-03-15		2019-03-20					2019-05-01		2019-05-31		2019-07-05		2020-01-01
UGE SPRD-2018-004 / Capacitación con enfoque intercultural y género		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		400,000.00	0.00	Pending Implementation					2019-01-25		2019-01-30					2019-03-13		2019-04-12		2019-05-17		2019-11-13
UGE SPRD-2018-011 / Capacitación permanente en la herramienta a nivel nacional		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		150,000.00	0.00	Pending Implementation					2020-05-29		2020-06-03					2020-07-15		2020-08-14		2020-09-18		2021-03-17
UGE SPRD-2018-013 / Implementación de la estrategia de difusión de las normas y herramientas		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		500,000.00	0.00	Pending Implementation					2019-09-01		2019-09-06					2019-10-18		2019-11-17		2019-12-22		2020-06-18
UGE SPRD-2018-016 / Capacitaciones en interface entre el SNS y sistemas de información hospitalaria		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Request for Bids	Open - National	Single Stage - One Envelope		100,000.00	0.00	Pending Implementation					2019-02-25		2019-03-02					2019-04-13		2019-05-13		2019-06-17		2019-12-14

**CONSULTING FIRMS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest Notice		Short List and Draft Request for Proposals		Request for Proposals as Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Negotiated Contract		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
UGE SPRD-2018-008 / Revisión y actualización de las normas de caracterización		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Quality And Cost-Based Selection	Open - National		180,000.00	0.00	Pending Implementation	2018-12-15		2019-01-05		2019-02-18					2019-03-18		2019-04-17		2019-05-22		2019-06-28		2020-06-25
UGE SPRD-2018-009 / Desarrollo de sistema para control de uso de las normas de calidad		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Quality And Cost-Based Selection	Open - National		70,000.00	0.00	Pending Implementation	2019-03-05		2019-03-26		2019-05-09					2019-06-06		2019-07-06		2019-08-10		2019-08-14		2020-09-13
UGE SPRD-2018-010 / Desarrollo de una aplicación para teléfonos inteligentes, para acceso virtual a las normas		Project Management	Post	Quality And Cost-Based Selection	Open - National		70,000.00	0.00	Pending Implementation	2019-12-01		2019-12-22		2020-02-04					2020-03-03		2020-04-02		2020-05-07		2020-06-11		2021-06-11

UGEPRO-2018-012 / Diseño de la estrategia de difusión de las normas y de las competencias y funciones de las redes	Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Quality And Cost-Based Selection	Open - National		50,000.00	0.00	Pending Implementation	2020-05-29	2020-06-19	2020-06-02			2020-08-30	2020-09-29	2020-11-03	2020-12-08	2021-12-08
UGEPRO-2018-017 / Consultoría para actualizar al SNS en normas interrelacionadas	Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Quality And Cost-Based Selection	Open - National		100,000.00	0.00	Pending Implementation	2019-02-25	2019-03-18	2019-05-01			2019-05-29	2019-06-28	2019-08-02	2019-09-06	2020-09-05
UGEPRO-2018-044 / Servicios de consultoría para Auditoría Financiera los primeros años	Project Management	Post	Least Cost Selection	Open - National		66,000.00	0.00	Pending Implementation	2019-08-01	2019-08-22	2019-10-05			2019-11-02	2019-12-02	2020-01-06	2020-02-10	2020-08-08

**INDIVIDUAL CONSULTANTS**

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identified/Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
UGEPRO-2018-005 / Consultoría de Asistencia Técnica a la gestión de Recursos Humanos (varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Individual Consultant Selection	Open		100,000.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-006 / Encuesta de satisfacción del usuario		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Individual Consultant Selection	Open		80,000.00	0.00	Pending Implementation	2019-07-01	2019-08-19	2019-09-09		2019-10-14					2020-04-11
UGEPRO-2018-007 / Consultoría de actualización de normas de atención clínica y otras regulaciones administrativas (varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Individual Consultant Selection	Open		400,000.00	0.00	Pending Implementation	2018-12-15	2019-02-02	2019-02-23		2019-03-30					2019-09-26
UGEPRO-2018-018 / Consultoría de apoyo para la actualización del SNS (varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Individual Consultant Selection	Open		50,000.00	0.00	Pending Implementation	2019-01-15	2019-03-05	2019-03-28		2019-04-30					2019-10-27
UGEPRO-2018-019 / Estudios de mortalidad materna (Varios contratos)		Improving Quality of Health Service Delivery and Human Resource Capacity Development	Post	Individual Consultant Selection	Open		250,000.00	0.00	Pending Implementation	2019-06-01	2019-07-20	2019-08-10		2019-09-14					2020-03-12
UGEPRO-2018-020 / Coordinador del Proyecto		Project Management	Post	Individual Consultant Selection	Open		126,822.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-021 / Especialista en Planificación y Monitoreo		Project Management	Post	Individual Consultant Selection	Open		109,912.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-022 / Asesor Legal		Project Management	Post	Individual Consultant Selection	Open		94,461.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-023 / Asistente de Oficina		Project Management	Post	Individual Consultant Selection	Open		43,295.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-024 / Encargado de archivo y logística		Project Management	Post	Individual Consultant Selection	Open		66,910.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-025 / Responsable de Gestión Financiera		Project Management	Post	Individual Consultant Selection	Open		109,912.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-026 / Encargado Presupuestos y Activos Fijos		Project Management	Post	Individual Consultant Selection	Open		86,589.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-027 / Contador		Project Management	Post	Individual Consultant Selection	Open		86,589.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-028 / Encargado de Desembolsos		Project Management	Post	Individual Consultant Selection	Open		86,589.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-029 / Especialista de Adquisiciones		Project Management	Post	Individual Consultant Selection	Open		109,912.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-030 / Encargado de Contrataciones		Project Management	Post	Individual Consultant Selection	Open		75,365.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-031 / Especialista en Gestión Hospitalaria		Project Management	Post	Individual Consultant Selection	Open		96,647.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-032 / Especialista de Gestión de Recursos Humanos		Project Management	Post	Individual Consultant Selection	Open		96,647.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-033 / Especialista de Normativas de Salud		Project Management	Post	Individual Consultant Selection	Open		80,067.00	0.00	Pending Implementation	2019-01-08	2019-02-26	2019-03-19		2019-04-23					2019-10-20
UGEPRO-2018-034 / Especialista de Fortalecimiento de Sistemas de Información de Salud		Project Management	Post	Individual Consultant Selection	Open		96,647.00	0.00	Pending Implementation	2018-09-01	2018-10-20	2018-11-10		2018-12-15					2019-06-13
UGEPRO-2018-035 / Profesional en Recursos Humanos		Project Management	Post	Individual Consultant Selection	Open		65,744.00	0.00	Pending Implementation	2019-07-05	2019-08-23	2019-09-13		2019-10-18					2020-04-15
UGEPRO-2018-036 / Profesional en Calidad		Project Management	Post	Individual Consultant Selection	Open		65,744.00	0.00	Pending Implementation	2019-07-05	2019-08-23	2019-09-13		2019-10-18					2020-04-15

UGE/SPRO-2018-037 / Servicios de Capacitación especializada en temas de innovación - varios contratos		Project Management	Post	Individual Consultant Selection	Open		35,000.00	0.00	Pending Implementation	2019-07-15		2019-09-02		2019-09-23		2019-10-28		2020-04-25
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