

Maharashtra Project on Climate Resilient Agriculture

Procurement Plan for First 18months

Country: INDIA

Borrower: Government of India on behalf of Government of Maharashtra

Project Name: Maharashtra ,Project on Climate Resilient Agriculture (PoCRA) (P160408)

Project Implementation Agency: Project Management Unit (PMU), headed by the Project Director, under DoA is the nodal agency at the State level and is supported by Project Implementation unit (PIU)s at the District level .

At the Village level project shall be implemented thru community which includes Village climate resilient committee (VCRMC), Farmer Producer companies (FPC), Farmer producer organisations (FPOs),Farmer Interest groups (FIGs) and selected Beneficiaries.

Date of the Procurement Plan: November 2017

Period of activities covered by this Procurement Plan: 18 months

Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP, constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

The Bank’s Standard Procurement Documents: shall be used for all procurements for International Competitive Procurements and as specified in the procurement Plan tables in STEP.

National Procurement Arrangements: National competition for the procurement of Goods, Works and Non-Consulting services according to the established thresholds will be conducted in accordance with paragraphs 5.3 – 5.5 of Section V of the Regulations and shall be subject to following provisions:

- (a) Only the model bidding documents agreed with the GoI task force (and as amended for time to time) shall be used for bidding.
- (b) Invitations to bid shall be advertised in at least one widely circulated national daily newspaper (or on a widely used website or electronic portal with free national and international access along with an abridged version of the said advertisement published in a widely circulated national daily,

among others, giving the website/electronic portal details from which the details of the invitation to bid can be downloaded) at least 30 days before the deadline for the submission of bids.

- (c) No special preferences will be accorded to any bidder either for price or for other terms and conditions when competing with foreign bidders, state-owned enterprises, small-scale enterprises, or enterprises from any given state.
- (d) Extension of bid validity shall not be allowed with reference to contracts subject to Bank prior review without the prior concurrence of the Bank (i) for the first request for extension if it is longer than four weeks and (ii) for all subsequent requests for extension irrespective of the period (such concurrence will be considered by the Bank only in cases of force majeure and circumstances beyond the control of the purchaser/employer).
- (e) Rebidding shall not be carried out with reference to contracts subject to Bank prior review without the prior concurrence of the Bank. The system of rejecting bids outside a predetermined margin or 'bracket' of prices shall not be used in the project.
- (f) Rate contracts entered into by the Directorate General of Supplies and Disposals (DGS&D) will not be acceptable as a substitute for national competition procedures unless incorporation of right to audit and fraud corruption clauses. DGS&D contracts and its new version will be acceptable, however, for any procurement under the shopping procedures.
- (g) No negotiations are conducted even with the lowest evaluated responsive bidders.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

*Leased Assets as specified under paragraph 5.10 of the Procurement Regulations: **Not Applicable.***

*Procurement of Second Hand Goods as specified under paragraph 5.11 of the Procurement Regulations: **Not Applicable.***

Domestic preference as specified under paragraph 5.51 of the Procurement Regulations Not applicable

Goods: is applicable for those contracts identified in the Procurement Plan tables;

*Works: **Not Applicable***

*Hands-on Expanded Implementation Support (HEIS) as specified under paragraphs 3.10 and 3.11 of the Procurement Regulations: **Not Applicable.***

Other Relevant Procurement Information:

All contracts not covered under prior review by the Bank will be subject to post review during implementation support missions and/or special post review missions, including missions by consultants hired by the Bank. At any time, the Independent Procurement Reviews can be carried out by the Bank / by the consultants hired by the Bank.

Even for Post Review cases, the inputs of Bank on Technical Specifications / TORs may be obtained by project.

Procurement Methods and review threshold : Table below describes various procurement methods to be used for activities financed by the loan . The Thresholds indicated in table below apply to the initial 18 month of implementation period and are based on procurement performance of the project ; these thresholds may be subsequently modified, if required. Bank’s prior review requirements are also provided in the table below:

Thresholds*, Procurement Methods, and Prior Review

Goods, Works, and Non-Consulting Services

| Selection Procurement Method and arrangements * | Thresholds for Method (US\$ equivalent) |
|--|---|
| RFB, Open International (Goods, IT and non-consulting) | Equal to or more than 3 million |
| RFB, Open National (Goods, IT and non-consulting) | < \$ 3 million and >\$100,000 as per the National Procurement Procedures (Para 5.3 to 5.5 of Section V of the Procurement Regulations and additional provisions for India |
| RFQ (Goods, IT and Non Consulting Services)¥¥ | Less than \$100,000 |
| Open International (Works) | Equal to or more than 40 million |
| Open National (Works) | Less than \$ 40 million and more than \$ 100,000as per the National Procurement Procedures(Para 5.3 to 5.5 of Section V of the Procurement Regulations and additional provisions for India. |
| RFQ (Works) | Less than \$ 100,000 |
| Direct Selection | In accordance with para 6.8 to 6.10 of the Procurement Regulations, and with prior cleared in Procurement plan by the Bank. |
| Community Driven Development | In accordance with para 6.52 and Annex XII 6.9 and 6.10 and prior cleared in Procurement plan by the Bank. ** |
| Framework Agreements(Goods, Works & consulting Services) | In accordance with Para 6.57 to 6.59 and Annex XV of Procurement Regulations, and with prior agreement in Procurement plan with the Bank. |
| Force Account | In accordance with Para 6.54 and 6.55 of the Procurement Regulations, and with prior agreement in Procurement plan with the Bank |

¥¥ Government eMarket Place [(GeM) <https://gem.gov.in/>] is an online end to end procurement portal. All the activities from registration of buyers and sellers to purchase and even payment to the sellers are completely online. The PMU/PIU or the communities may

1. Use of GeM in lieu of shopping up to US\$ 30,000 in catalogue mode.
2. Use of GeM in lieu of shopping up to US\$ 100,000, provided ere are at least 3 suppliers for the item on GeM and the Purchaser uses RFQ (mini competition or bidding among suppliers) feature on GeM to discover the final price.

In both above cases Borrowers will record their assessment on reasonableness of price. GeM is not to be used for procurement in lieu of RFB - Open National or International Procurement Methods.

* In addition to above there are other selection arrangements available in the Bank procurement regulations July 2016 which subject to Bank prior clearance can be incorporated in future by updating the procurement plan and shall be based on the project need.

** In STEP, the procurement activities at cluster level by the community shall be a single entry providing consolidated amount. Abstract of all such procurements activities at each cluster level shall be attached in the STEP and updated every quarter .

Selection of Consultants

Selection methods of procurement of Consultants' Services (Firms): The Approved Selection Methods as reflected in the Section VII of the procurement regulations

| Selection Procurement Method and arrangement * | Thresholds for Methods |
|--|--|
| Quality and Cost Based Selection (QCBS) | As per requirements of para 7.3 of the Bank's Procurement Regulations |
| Quality Based Selection (QBS) | As per requirements of para 7.8 to 7.10 of the Regulations |
| Selection based on a Fixed Budget (FBS) | As per requirements of para 7.4 and 7.5 of the Regulations |
| Selection Based on Least Cost Basis (LCS) | As per requirements of para 7.6 and 7.7 of the Regulations |
| Selection based on Consultant's Qualification (CQ) | As per requirements of para 7.11 and 7.12 of the Regulations Contracts estimated to cost equivalent of US\$ 300,000 or less per contract |
| Direct Selection | Must meet the requirements of Para 7.13 to 7.15 of the Regulations, and with prior clearance by the Bank thru procurement plan. |
| UN Agencies | In accordance with paragraph 7.27 & 7.28 of the Procurement Regulations, and with prior agreement in Procurement plan with the Bank |
| NGOs | In accordance with paragraph 7.29 of the Procurement Regulations. |

*In addition to above there are other selection arrangements available in the Bank procurement regulations July 2016 which upon Bank prior clearance can be incorporated and shall be based on the project need for use of the same.

The short list may consist of all National consultants in case the estimated cost is less than USD 800,000

Procurement methods for Selection of Individual Consultants (IC): The Approved Selection Methods as reflected in the Section VII of the procurement regulations

| Method of Procurement | Thresholds for Methods |
|-------------------------------|--|
| Open Competitive Selection | As per requirements of para 7.36 and 7.37 of the Regulations |
| Limited Competitive Selection | As per requirements of para 7.38 of the Regulations |
| Direct | Must meet the requirements of Para 7.39 of the Regulations, and with prior agreement in PP with the Bank |

***Shall meet the requirements as stated in Regulations**

Prior Review Thresholds: The details of the Procurement review / oversight are defined in the Annex II of the Regulations for borrowers. The following would be subject to Prior review of the Bank regardless of the Method of selection:

| Type of procurement | Bank's Prior review threshold * |
|-----------------------|---|
| Works | All procurements estimated to cost more than USD 10 million |
| Goods | All procurement estimated to cost more than \$2 Million |
| Consultant Firm | All procurements estimated to cost more than USD 1 Million |
| Consultant Individual | All procurement estimated to cost more than USD 300,000 |

*These thresholds are for the purposes of the initial procurement plan for the first 18 months. The thresholds may be increased or decreased based on re-assessment of risks assessment. All contracts not subject to prior review will be post-reviewed.

In case of contracts subject to prior review, the IA shall seek the World Bank's no objection before granting/agreeing to (a) an extension of the stipulated time for performance of the contract that either increases or reduces the contract price or has an impact on the planned completion of the project ;(b) any substantial modification of the scope (c) any variation order or amendment that singly or combined with all variations and orders previous issued increases the original contract amount by 15 percent and (d) proposed termination of contract .

Pre-qualification: No

Proposed Procedures for CDD Components: The project comprised of various initiatives implemented through CDD approach. The envisaged interventions will be implemented by the selected Community [Village Climate Resilience Management Committee (VCRMC), Farmer Interest Groups (FIG)/ Farmer Producer Organisations (FPO) / Farmer Producer Companies (FPC)] or the selected individual beneficiary based on the micro plan at Village and Micro Watershed Plan at the Cluster

Level. The Procurement committee at community level shall follow community driven development selection arrangement as described in the regulation shall be followed for all community level procurements. Procurement manual prepared as per the Bank Procurement Regulations includes Chapter on *Community Procurement* which shall be converted in local vernacular and provided to the community for ensuring consistent procurement .

Reference to (if any) Project Procurement Manual: **Project Procurement Manual (draft Version November 2017 (To be finalised prior to negotiations);**

Any Other Special Procurement Arrangements: Not Applicable

Procurement Packages/Plan with Procurement Arrangements and Time Schedule: **as per the STEP Table below:**

Procurement Tendering Level: Project Management Unit (PMU) for First 18 months

| Sl. No. | Contract Description | No. of Contracts | Unit Cost (Rs in lakh) | Estimate unit cost in USD Million ¹⁾ | Total Cost (Rs in lakh) | Procurement Category ²⁾ | Procurement Method | Domestic Preference | Review by Bank ³⁾ (Post / Prior) | Expected Date of Receipt of Bid / Proposal | Expected Date of award of contract |
|---------|---|------------------|------------------------|---|-------------------------|------------------------------------|--------------------|---------------------|---|--|------------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| 1 | Consultancy for Preparation of 130 mini-watershed plans for Phase I | 3**4 | 306.6 | 0.471 | 920 | Services | QBS | No | Post | Sept-17 | Jan 18 |
| 2 | Consultancy for Preparation of FPO/FPC & Capacity Development Plans (Comp B & C) | 3** | 50 | 0.076 | 150 | Services | CQS | No | Post | Jan-18 | Mar 18 |
| 3 | Selection of ICT Service Provider for preparation of RFP | 1 | 100 | 0.15 | 100 | services | QBS | No | Post | Jul-17 | Awarded** |
| 4 | Design & Development of Integrated ICT System for PoCRA | 1 | 3,900 | 6.0 | 3,900 | Goods (IT Systems) | RFB | No | Prior | Dec 17 | Mar 18 |
| 5 | Selection of consultant for Monitoring and Evaluation for Marathwada Region ⁵⁾ | 1 | 2,000 | 3.07 | 2000 | Services | QCBS | No | Prior | Sept-17 | Jan 18 |

¹ INR65 per USD

² Procurement Categories

³ The Prior or Post review is based on the Prior review Thresholds (Now changed to Category wise).

^{4**} For Three regions: Amaravati, Aurangabad, and Latur divisions

⁵ Given the scope and span of project (5000 villages, 15 districts), The M&E consultancy is divided into two contracts to ensure expedited and timely availability of reports.

| Sl. No. | Contract Description | No. of Contracts | Unit Cost (Rs in lakh) | Estimate unit cost in USD Million ¹ | Total Cost (Rs in lakh) | Procurement Category ² | Procurement Method | Domestic Preference | Review by Bank ³ (Post / Prior) | Expected Date of Receipt of Bid / Proposal | Expected Date of award of contract |
|---------|---|------------------|------------------------|--|-------------------------|-----------------------------------|-----------------------------|---------------------|--|--|------------------------------------|
| 6 | Selection of consultant for Monitoring and Evaluation for Rest of Project Area | 1 | 2,000 | 3.07 | 2000 | Services | QCBS | No | Prior | Sept-17 | Jan 18 |
| 7 | Audit Selection of consultant to carry out internal audit for 2 Financial years | 3** | 20.4 | 0.03 | 61.2 | Services | FBS | No | Post | Jan-18 | Mar 18 |
| 8 | Hiring of HR agency for staff recruitment | 1 | 900 ⁶ | 1.38 | 900 | Services | LCS | No | Prior | Nov-17 | Feb 18 |
| 9 | Water Balance Study | 1 | 80 | 0.12 | 80 | Services | DS (IIT-B) ⁷ | No | Post ⁸ | Aug 17 | Awarded** |
| 10 | Preparing a framework to integrate the FPCs in the PoCRA interventions and to study the economics of select water interventions | 1 | 54 | 0.08 | 54 | Services | DS (GIPE-Pune) ⁹ | No | Post ¹⁰ | Aug 17 | Awarded** |

Commented [R1]: Detail justification to be included in the footnote in STEP

Commented [R2]: Detail justification to be included in the footnote in STEP

⁶ Excluding the payments made for salaries

⁷ IIT-B is an institute of National repute and has specialised expertise in this area

⁸ with prior agreement in PP with the Bank

⁹ Gokhale Institute of Politics and Economics is Deemed University with Specialised Knowledge in the areas of Agriculture, agricultural economics and monitoring and evaluation

¹⁰ with prior agreement in PP with the Bank

** The contracts already awarded are subject to retroactive funding provided these procurements are in accordance with the Bank regulations. Shall be post reviewed by Bank to ensure compliance.

