| Risk Description   | Rating | Mitigation Measures  | Responsibility      |
|--|--------|--|---------------------|
| 1. Institutional Risks   |        |  |                     |
| 1.1 Policy   | -      |  |                     |
| Political environment and policy<br>framework conditions become<br>unfavorable.  | M      | The project concept has been cleared<br>by the chief minister of Punjab,<br>showing the highest level of political<br>ownership.<br>A high-level project steering committee,<br>headed by the chair of the Planning<br>and Development Board, has been<br>constituted to oversee the project and<br>provide policy guidance. The<br>committee will review the project<br>performance periodically and take<br>decisions to provide policy support.   | PMU and CIUs        |
|  |        | ADB will continue to work closely with<br>the elected representatives, who are<br>fully on board and supportive of the<br>project in both cities. The CIUs will<br>keep the elected mayors (heads of<br>municipal corporations) informed of the<br>project's progress. At the provincial<br>level, the PMU will regularly consult<br>with relevant stakeholders.   |                     |
| Infrastructure needs change over<br>years due to change of political<br>leaderships at city and provincial level.  | Н      | ADB will continue dialogue with<br>relevant stakeholders throughout<br>project implementation to ensure<br>commitment and support by any<br>political leaderships.   | PMU and CIUs        |
| The Government of Punjab is not able<br>to hand over the responsibility of<br>urban service delivery to new urban<br>service companies in each city due to<br>slow approval processes. | H      | All preparatory work to establish<br>Section 42 (nonprofit) public<br>companies have been completed.<br>Organigrams, policies, and job<br>descriptions for key staff, required for<br>the formation of the urban services<br>companies were prepared. The<br>Government has also agreed to<br>allocate its budget for the company's<br>operations. ADB will finance the<br>recruitment of a firm that will provide<br>dedicated services for smooth<br>transition of urban services to the new<br>companies. | PMU and CIUs        |
| 2. Organizational Risks  |        |  |                     |
| 2.1 Financial Management   | 1      | 1  |                     |
| Inadequate capital funding and revenue streams to cover capital costs, and operation and maintenance   | M      | ADB will provide the capital cost of<br>construction and equipment as well as<br>technical assistance, while the   | Executing agencies, |

## RISK ASSESSMENT AND RISK MANAGEMENT PLAN

| Risk Description   | Rating | Mitigation Measures   | Responsibility      |
|--|--------|---|---------------------|
| costs, can lead to poor service quality<br>and undermine new investments.  |        | Government of Punjab will provide<br>funds for the operations of the urban<br>services companies.<br>Prepaid and postpaid metering and<br>revenue from water supply will<br>contribute to the long-term financial<br>sustainability of the urban services<br>companies.<br>The newly established companies will<br>receive 10% of the increased revenue<br>from the three bus terminals<br>rehabilitated under the project.   | PMU, and<br>CIUs    |
| Financial management capacity is<br>weak. Weakness includes inadequate<br>finance professionals, noncompliance<br>with project legal requirements,<br>insufficient audit arrangements, and<br>inadequate understanding of ADB<br>requirements. | М      | Based on the financial management<br>assessment, a financial management<br>action plan (Project Administration<br>Manual has been agreed with the<br>Government of Pakistan.<br>Key financial management personnel<br>will be placed at the PMU and CIUs<br>before fund disbursement.<br>The internal audit function will be<br>outsourced to a chartered accounting<br>firm for effective internal audit of the<br>PMU and CIUs.<br>ADB will provide financial management<br>training regarding disbursement,<br>financial reporting, and audit<br>requirements.<br>The PMU will regularly monitor<br>expenditures. Any deviations will<br>require justification and approval by the<br>LG&CD Department.<br>A computerized accounting and asset<br>management system will be developed<br>and put in place.<br>The auditors general of Pakistan and<br>ADB will jointly review audit<br>requirements. | PMU and CIUs        |
| Counterpart funds are lacking or<br>delayed—ADB will provide<br>\$200 million and the government will<br>provide \$50 million equivalent as<br>counterpart funds for the project.  | M      | The executing agency will have the<br>responsibility to ensure adequate and<br>timely release of counterpart funds.<br>The PMU will prepare a 3-year project<br>budget and update it annually. Based<br>on this, the Government of Punjab will  | Executing<br>agency |

| Risk Description  | Rating   | Mitigation Measures  | Responsibility                 |
|---|----------|--|--------------------------------|
|   |          | allocate sufficient budget from<br>counterpart funds and release it on a<br>timely basis.  |                                |
| Approvals and endorsements are<br>delayed beyond the stipulated time<br>frame for project implementation.   | н        | The project adopts a realistic<br>implementation period. The project<br>team will work closely with the ADB<br>Pakistan Resident Mission to maintain<br>active and ongoing liaison with relevant<br>government agencies and project<br>implementing and executing agencies.  | LD&CD<br>Department<br>and PMU |
| 3. Procurement  |          |  |                                |
| 3.1 Procurement Planning  |          |  |                                |
| The absence of procurement<br>professionals and competent<br>engineers can lead to less effective<br>procurement and contract<br>management.  | Н        | All procurement will follow procurement<br>principles embodied in ADB's<br>Procurement Guidelines (2015, as<br>amended from time to time).<br>The project management consultant<br>engaged through advance procurement<br>will assist the PMU in procurement.  | PMU, CIUs                      |
|   |          | The engineering, procurement, and<br>construction management consultant<br>will undertake detailed engineering<br>design, prepare bidding documents,<br>and provide resident supervision during<br>procurement.  |                                |
| 3.2 Bid Evaluation, Award of Contrac  | t, and C | ontract Management   |                                |
| Officials who work in the sector use<br>their influence to direct contract<br>awards to selected companies.<br>Inflated prices (e.g., capital works,<br>vehicles, and equipment) fund<br>kickbacks to officials, which can<br>compromise the quality of works<br>and/or services.   | Н        | following ADB's ProcurementaGuidelines (2015, as amended from<br>time to time).aFor the procurement of works, plants,<br>and goods, ADB's standard bidding<br>documents for the procurement of<br>goods dated December 2016 or later<br>edition will be used.FThe project management consultant<br>engaged through advance procurement.<br>The engineering, procurement, and<br>construction management consultant<br>will undertake detailed engineering<br>design, prepare bidding documents,<br>and provide resident supervision during<br>the procurement and implementation of<br>F | PMU, CIUs,<br>and OSFMD        |
| In the case of construction contracts,<br>the selection and award of contracts to<br>the lowest bidder, followed by change<br>orders (increasing the price, changing<br>the specifications, or reducing the<br>quality or volume of goods and<br>services) can pose corruption risks.<br>Renegotiations, if nontransparent,<br>present opportunities for making illegal<br>gains. | Μ        |  | PMU, CIUs,<br>and OSFMD        |
| Falsification of inspection certificates<br>and quality tests can pose corruption<br>risks.   | М        |  | PMU, CIUs,<br>and OSFMD        |

| Risk Description  | Rating | Mitigation Measures   | Responsibility                    |
|---|--------|---|-----------------------------------|
|   |        | An independent validator, as part of the audit and finance and performance management consultant, will verify all expense claims.   |                                   |
|   |        | In addition to ADB's Anticorruption<br>Policy (1998, as amended to date),<br>Punjab's Anticorruption Ordinance<br>1961, Prevention of Corruption Act,<br>1947, and National Accountability<br>Bureau of Pakistan Act, will provide a<br>legal framework for action against any<br>malpractice.  |                                   |
| 4. Human Resources and Assets   |        |   |                                   |
| 4.1 Adequate Resources  | 1      |   |                                   |
| Urban services companies do not<br>have adequate means (assets and<br>equipment) and number of<br>professional staff (human resources)<br>to provide services adequately. | М      | The government has agreed that<br>assets and staff will be transferred to<br>the new urban services companies.<br>When necessary, consulting services<br>are available to support urban services<br>companies.  | LG&CD<br>Department               |
|   |        | Strengthening of local government<br>academies in Lala Musa and Lahore,<br>and human resources training under<br>the project, will augment the capacity of<br>the relevant staff.   |                                   |
| Capacity development and institutional<br>strengthening do not take place at the<br>desired pace.   | Н      | The allocation of significant resources<br>has been agreed and made to support<br>the new companies to strengthen their<br>institutional framework and governance<br>structure, develop staff capacity, and<br>improve their operational efficiency and<br>sustainability. ADB will monitor<br>progress closely.  | PMU and<br>Urban Unit             |
| 5. Sector Operations  |        |   |                                   |
| 5.1 Customer Interface  | I      |   |                                   |
| Inadequate tariff affects cost recovery<br>and financial sustainability.  | Н      | In addition to a time-bound financial<br>sustainability action plan which will be<br>implemented by the government, the<br>project will support public awareness<br>campaigns and social media activities.<br>These activities will highlight that<br>improved urban services need to be<br>linked with cost recovery tariffs. With<br>ADB's support, policy dialogue for<br>gradual and continuous volumetric tariff<br>increases will be implemented. | PMU, CIUs<br>and new<br>companies |
| Undue connection delays can provide opportunities for utility staff to ask for  | М      | Strict timelines have been set for<br>providing connections or  | New<br>companies                  |

| Risk Description  | Rating | Mitigation Measures  | Responsibility              |
|---|--------|--|-----------------------------|
| bribes to install water connections.<br>Utility staff may also ignore or conceal<br>illegal connections in exchange for<br>side payments from customers.                    |        | disconnections, and other services in<br>service and asset management<br>agreements. A grievance redress<br>mechanism will be available to address<br>complaints in this regard.<br>A management information system will<br>be established at urban services<br>companies to help track delays and<br>take effective measures.<br>The LG&CD Department will set up an<br>independent regulator for municipal<br>services to set and monitor services<br>standards. | with PMU and<br>CIU support |
| Poor maintenance of complaints<br>records and undue delay in attending<br>to complaints can push customers to<br>pay unofficial fees to hasten resolution<br>of complaints. | M      |  | LG&CD<br>Department         |
| Overall   | М      |  |                             |

ADB = Asian Development Bank; CIU = city implementation unit; H = high; LG&CD = Local Government and Community Development; M = moderate; OSFMD = Operations Services and Financial Management Department; PMU = project management unit.

Source: Asian Development Bank.