

CTI: Consultancy to elaborate a literature review of institutional capacities leading to effective PDPs and a categorization of IDB projects that support productive PDPs.

Location

Place of Residence

The IDB Group is a community of diverse, versatile, and passionate people who come together on a journey to improve lives in Latin America and the Caribbean. Our people find purpose and do what they love in an inclusive, collaborative, agile, and rewarding environment.

About this position

We are looking for a consultant to conduct a comprehensive literature review on institutional capacities leading to effective productive development projects (PDPs) and also categorize relevant IDB projects that specifically support PDPs. This consultancy contributes to the development of theoretical conceptual framework of institutional capacities that lead to effective PDPs. The theoretical approach involves conducting a thorough literature review of existing frameworks and perspectives related to capabilities that influence the effectiveness of PDPs. This review will identify key concepts, variables, and factors that have been studied and are known to contribute to successful PDP outcomes.

You will work in the Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD). This team is responsible for providing technical assistance and knowledge products to support its clients in the region in key areas of action, such as business innovation, entrepreneurship ecosystems, green and social innovation, digital transformation, and productive development. IDB programs in these areas incorporate common dimensions, such as the advanced training of human capital in science, technology and innovation, the strengthening of scientific-technological infrastructure, the design of public policies to promote innovation and entrepreneurship and the strengthening of agencies and ministries responsible for implementing these policies.

What you'll do:

1. Literature Review:

- Conduct an extensive review of relevant literature on institutional capacities.
- Identify theories, frameworks, and empirical studies related to effective project implementation.
- Focus on factors that contribute to successful PDPs.
- Synthesize recommendations for strengthening institutional capacities in PDPs

2. Categorization of IDB Projects:

- Analyze IDB project documents.
- Categorize projects based on their alignment with PDPs.

3. Theoretical Assessment of Institutional Capacities:

- Theoretically establish how institutional capacities impact project outcomes.
- Establish positive, negative, mixed relations established and discussed in the literature.

Deliverables and Payments Timeline:

- Deliverable 1: **Workplan and timeline** including specific tasks related to what you will do.
- Deliverable 2: **Literature review report** with an extensive review of relevant literature on institutional capacities and identification of theories, frameworks, empirical studies that relate to effective PDPs implementation.
- Deliverable 3: **IDB Project Categorization Database** with projects that classify as PDPs and a report including the explanation.
- Deliverable 4: **Theoretical Assessment of Institutional Capacities Report:** with the links found in the literature on which and how institutional capacities impact PDPs outcomes, including a executive summary of the findings.

<u>Deliverable #</u>	<u>Percentage</u>	<u>Planned Date to Submit</u>
Deliverable 1. Workplan with methodology and timeline	10%	1 month after signing the contract
Deliverable 2: Literature review report with an extensive review of relevant literature on institutional capacities and identification of theories, frameworks, empirical studies that relate to effective PDPs implementation.	30%	3 months after signing the contract
Deliverable 3: IDB Project Categorization Database with projects that classify as PDPs and a report including the explanation.	30%	5 months after signing the contract
Deliverable 4: Theoretical Assessment of Institutional Capacities Report: with the links found in the literature on which and how institutional capacities impact PDPs outcomes, including a executive summary of the findings.	30%	8 months after signing the contract

What you'll need

- **Education:** At least a Master's degree in Economics, Public Policy, Statistics, or other fields relevant to the responsibilities of the role.



HRD Terms of Reference

ANNEX A

- **Experience:** At least 5 years of progressive experience in researching or designing productive development policies.
- **Languages:** Proficiency in English and one of the other Bank official languages (Spanish, French or Portuguese) is required.

Key skills:

- Learn continuously
- Collaborate and share knowledge
- Focus on clients
- Communicate and influence
- Innovate and try new things

Requirements:

- **Citizenship:** You are a citizen of one of our 48-member countries.
- **Consanguinity:** You have no family members (up to the fourth degree of consanguinity and second degree of affinity, including spouse) working at the IDB, IDB Invest, or IDB Lab.
- **COVID-19 considerations:** the health and safety of our employees are our number one priority. As a condition of employment, IDB/IDB Invest requires all new hires to be fully vaccinated against COVID-19.

Type of contract and duration:

- **Type of contract:** Products and External Services Consultant (PEC), Lump Sum
- **Length of contract:** 8 months

What we offer

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- A **competitive compensation** package.
- A flexible way of working. You will be evaluated by deliverable.

Our culture

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Our Human Resources Team reviews carefully every application.

About the IDB Group

The IDB Group, composed of the Inter-American Development Bank (IDB), IDB Invest, and the IDB Lab offers flexible financing solutions to its member countries to finance economic and social development through lending and grants to public and private entities in Latin America and the Caribbean.

About IDB

We work to improve lives in Latin America and the Caribbean. Through financial and technical support for countries working to reduce poverty and inequality, we help improve health and education and advance infrastructure. Our aim is to achieve development in a sustainable, climate-friendly way. With a history dating back to 1959, today we are the leading source of development financing for Latin America and the Caribbean. We provide loans, grants, and technical assistance; and we conduct extensive research. We maintain a strong commitment to achieving measurable results and the highest standards of integrity, transparency, and accountability.

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TERMS OF REFERENCE

Consultancy to develop harmonized databases from PACI, PMR, PCR and produce institutional capacities framework for Productive Development Policies

Regional

RG-T4506

Assessing institutional capabilities for effective and sustainable productive development policies

1. Background and Justification

- 1.1 Productive Development Policies (PDPs), while diverse in their application, share common characteristics. They are strategic interventions aimed at improving economic productivity and competitiveness. They do this through specific objectives such as fostering innovation, enhancing skills, promoting entrepreneurship, improving infrastructure, or facilitating access to finance. At the heart of effective PDPs lies the pivotal role of institutional capabilities, shaping their trajectory from policy conception to tangible success. Tackling the complex landscape of PDP design and implementation involves facing various challenges, from discovering effective policies to developing specialized human capital. Cornick et al (2018) and IDB (2014) show the complexity inherent in PDPs, emphasizing imperatives such as policy discovery, knowledge proficiency, private sector collaboration, the nuanced timing of interventions, and the ever-present risks of capture and rent-seeking behaviors. Moreover, Maloney & Nayyar (2018) and Rodriguez-Pose & Haredy (2014) highlight other critical aspects, including the necessity for data to gauge policy effectiveness, deficiencies in coordination capabilities for handling complex policies, and shortages in administrative skills, technical competencies, and a broader strategic vision.
- 1.2 Several authors have attempted to conceptualize a framework of institutional capabilities that lead to PDP success. However, these efforts are not comprehensive, as the authors present different arguments and emphasize different capabilities as relevant for effectiveness. A [comparison of frameworks](#) illustrates the various conceptual frameworks used to study public sector capabilities that enable effective PDPs. For example, Maloney and Nayyar (2018) focus on three institutional capabilities to foster effective PDPs: (i) collecting information; (ii) coordination ability; and (iii) defending against capture. Meanwhile, Cornick et al. (2016) consider three other capabilities as the most important: (i) technical capabilities; (ii) organizational capabilities; and (iii) political capabilities.
- 1.3 There is a lack of systematic evidence in the region regarding the status of institutional capability in agencies that design and implement effective PDPs. To address this deficiency, attempts to measure the capabilities of PDP agencies were initiated through consultancies funded by IFD/CTI in 2011 and 2014. The Mapping and Institutional Performance Index (MIDI, for its acronym in Spanish) analytical framework, developed as part of these endeavors, is grounded in the chain of supply concept, offering a stylized representation of the production process of Industrial Development Policies (IDPs) (Chrisney and Kamiya, 2011). Despite these efforts, notable gaps persist in the literature, particularly in the comprehensiveness of crucial capabilities that lead to effectiveness. While Developmentis (2014) enhanced the MIDI framework, it did not encompass capabilities later identified in the literature as pivotal for the promotion of effective PDPs. Examples include: (i) protective measures against rent capture; (ii) political capabilities; and (iii) monitoring and evaluation capabilities, among others. This discrepancy underscores the need for comprehensive studies that encompass a broader spectrum of capabilities essential for the success of PDP.

2. Objectives

- 2.1. The objective of this consultancy is to produce (i) a database including all the projects and programs categorized as PDPs with harmonized information from the PACI questionnaires

and performance indicators, (ii) a database with harmonized information of IDB projects' performance indicators, (iv) conduct empirical research to determine the conceptual framework. The empirical research involves testing the identified concepts, variables, and factors using data from the Platform for the Analysis of Institutional Capacity (PACI) and performance indicators from the Project Monitoring Report (PMR) and Project Completion Report (PCR).

3. Expected Outcome and Deliverables

- 3.1. Product 1:** Workplan and timeline including specific tasks related to database development, statistical analysis, correlation investigation, and framework development methodology.
- 3.2. Product 2:** Database development with the full repository of relevant PACI questions and harmonized variables relevant for analysis for all identified IDB PDP projects.
- 3.3. Product 3:** Database development with the full repository of relevant PACI information, merged with PMR and PCR relevant variable at the project level for all identified IDB PDP projects.
- 3.4. Product 4:** Draft version of technical note containing theoretical, statistical analysis, and correlation analysis of the institutional capacity framework for effective PDPs (no more than 1,200 words), including an executive summary.
- 3.5. Product 5:** Final version of technical note containing theoretical, statistical analysis, and correlation analysis of the institutional capacity framework for effective PDPs (no more than 1,500 words), including an executive summary

4. Project Schedule and Milestones

- 4.1.** The consultancy is expected to be completed in 14 months.

Deliverable	Date	Description
Product 1	2 months after signing contract	See 5.1
Product 2	6 months after signing contract	See 5.1
Product 3	8 months after signing contract	See 5.1
Product 4	12 months after signing contract	See 5.1
Product 5	15 months after signing contract	See 5.1

5. Reporting Requirements

- 5.1.** The consulting firm will submit their deliverables according to the schedule established in section 6 of this Terms of Reference. Every report will be submitted to the Bank in an electronic file (Word, Excel, Power Point and PDF, depending on the required information). Files in Zip format will not be accepted. The reports should include cover, main document, and all annexes.

6. Acceptance Criteria

- 6.1.** The acceptance of deliverables must be given by the IDB when all comments received during the revision process are included in the submitted reports. Upon approval the IDB will disburse payments.

7. Supervision and Reporting

7.1. The Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD/CTI) will have the technical responsibility of the execution of this work order as well as for the approval of the deliverables prepared by the consulting firm.

8. Schedule of Payments

Payment Schedule	Percentage
Product 1. Workplan with methodology and timeline	10%
Product 2. Database development with the full repository of relevant PACI questions and harmonized variables relevant for analysis for all identified IDB PDP projects	30%
Product 3. Database development with the full repository of relevant PACI information, PMR and PCR at the project level for for all identified IDB PDP projects	15%
Product 4. Draft version of the technical note, short summary, and presentation of the results.	25%
Product 5. Final version of the discussion paper, short summary, and presentation of the results.	20%
TOTAL	100%

IFD/CTI: Consultancy to organize a focus group and events to disseminate the results of the frameworks of institutional capacities that lead to effective PDP

Location

Place of Residence

The IDB Group is a community of diverse, versatile, and passionate people who come together on a journey to improve lives in Latin America and the Caribbean. Our people find purpose and do what they love in an inclusive, collaborative, agile, and rewarding environment.

About this position

We are looking for a consultant to organize a focus group and events to disseminate the results of the frameworks of institutional capacities that lead to effective PDP. The consultant is expected to (i) identify stakeholders, (ii) design focus group methodology and facilitation, (iii) prepare a report with findings of focus group, (iv) organize events to disseminate the conceptual framework and checklist once it is finalized.

You will work in the Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD). This team is responsible for providing technical assistance and knowledge products to support its clients in the region in key areas of action, such as business innovation, entrepreneurship ecosystems, green and social innovation, digital transformation, and productive development. IDB programs in these areas incorporate common dimensions, such as the advanced training of human capital in science, technology and innovation, the strengthening of scientific-technological infrastructure, the design of public policies to promote innovation and entrepreneurship and the strengthening of agencies and ministries responsible for implementing these policies.

What you'll do:

1. Focus Group Planning and Preparation:

- Identify key IDB experts in PDP design, execution, and evaluation to give insights and feedback to the framework of institutional capacities.
- Develop the methodology for the focus group, including the objectives, agenda, discussion topics, and questions to be addressed.

2. Focus Group Implementation

- Facilitate the focus group discussion, ensuring that all participants are engaged and that the discussion stays on track and covers all relevant topics.
- Ensure the focus group discussion is thoroughly documented, either through audio/video recording or detailed note-taking.

3. Report preparation

- Analyze the data and insights gathered from the focus group to identify key themes, challenges, and recommendations to enhance the framework of institutional capacities for effective PDP.

4. Dissemination activities

- Develop and implement a strategy to disseminate the results to relevant stakeholders, including organizing webinars, workshops, or seminars to present the findings.

Deliverables and Payments Timeline:

- Deliverable 1: **Workplan and timeline** including specific tasks related to the consultancy
- Deliverable 2: **Focus group planning and implementation** with the report of findings gathered from the focus group to identify areas of improvement
- Deliverable 3: **Report with the attendance list of both focus group and dissemination events**

<u>Deliverable #</u>	<u>Percentage</u>	<u>Planned Date to Submit</u>
Deliverable 1. Workplan with methodology and timeline	10%	1 month after signing the contract
Deliverable 2: Focus group planning and implementation	45%	2 months after signing the contract
Deliverable 3: Report with the attendance list of both focus group and dissemination events	45%	3 months after signing the contract

What you'll need

- **Education:** At least a Master's in Communications, Public Policy, Economics, or other fields relevant to the responsibilities of the role.
- **Experience:** At least 2 years of experience in implementing, facilitating focus groups and organizing events.
- **Languages:** Proficiency in Spanish and English, spoken and written, is required. Additional knowledge of French and Portuguese is preferable.

Key skills:

- Learn continuously
- Collaborate and share knowledge
- Focus on clients
- Communicate and influence
- Innovate and try new things

Requirements:

- **Citizenship:** You are a citizen of one of our 48-member countries.
- **Consanguinity:** You have no family members (up to the fourth degree of consanguinity and second degree of affinity, including spouse) working at the IDB, IDB Invest, or IDB Lab.



HRD Terms of Reference

ANNEX A

- **COVID-19 considerations:** the health and safety of our employees are our number one priority. As a condition of employment, IDB/IDB Invest requires all new hires to be fully vaccinated against COVID-19.

Type of contract and duration:

- **Type of contract:** Products and External Services Consultant (PEC), Lump Sum
- **Length of contract:** 3 months

What we offer

The IDB group provides benefits that respond to the different needs and moments of an employee's life. These benefits include:

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- A flexible way of working. You will be evaluated by deliverable.

Our culture

At the IDB Group we work so everyone brings their best and authentic selves to work, willing to try new approaches without fear, and where they are accountable and rewarded for their actions.

Diversity, Equity, Inclusion and Belonging (DEIB) are at the center of our organization. We celebrate all dimensions of diversity and encourage women, LGBTQ+ people, persons with disabilities, Afro-descendants, and Indigenous people to apply.

We will ensure that individuals with disabilities are provided reasonable accommodation to participate in the job interview process. If you are a qualified candidate with a disability, please e-mail us at diversity@iadb.org to request reasonable accommodation to complete this application.

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HRD Terms of Reference

ANNEX A

achieving measurable results and the highest standards of integrity, transparency, and accountability.

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CTI: Consultancy for the implementation of the conceptual framework of institutional capacities on two ongoing PDP cases

Location**Place of Residence**

The IDB Group is a community of diverse, versatile, and passionate people who come together on a journey to improve lives in Latin America and the Caribbean. Our people find purpose and do what they love in an inclusive, collaborative, agile, and rewarding environment.

About this position

We are seeking a consultant to implement the conceptual framework for institutional capacities, aiming to enhance the effectiveness of Productive Development Policies (PDPs) in Chile and Paraguay. The primary focus of this consultancy is rigorous testing of the designed conceptual framework in a real-world scenario, with an emphasis on identifying points of concern.

You will work in the Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD). This team is responsible for providing technical assistance and knowledge products to support its clients in the region in key areas of action, such as business innovation, entrepreneurship ecosystems, green and social innovation, digital transformation, and productive development. IDB programs in these areas incorporate common dimensions, such as the advanced training of human capital in science, technology and innovation, the strengthening of scientific-technological infrastructure, the design of public policies to promote innovation and entrepreneurship and the strengthening of agencies and ministries responsible for implementing these policies.

What you'll do:

- 1. Analyze Existing Framework:**
 - The consultant will thoroughly examine the conceptual framework for institutional capacities. This analysis will include understanding the framework's components, principles, and intended outcomes.
- 2. Adapt the Framework:**
 - Based on the context in Chile and Paraguay, the consultant will adapt the conceptual framework. This adaptation may involve tailoring specific elements to address local challenges and opportunities.
- 3. Implementation Planning:**
 - The consultant will create an implementation plan for rolling out the adapted framework. This plan will outline steps, timelines, and responsible parties.
- 4. Implementation of the framework in collaboration with Stakeholders:**
 - Apply the framework in two identified cases of Chile and Paraguay
 - Conduct desk-reviews, and semi-structured interviews to complete the framework.
 - Engage with relevant stakeholders (government agencies, private sector, civil society) is crucial. The consultant will facilitate discussions.
- 5. Identify Concerns and Lessons Learned:**

- Throughout the implementation, the consultant will actively identify points of concern. Lessons learned will inform adjustments and improvements to enhance PDP effectiveness.

ables and Payments Timeline:

- Deliverable 1: **Workplan and timeline** including specific tasks related to the implementation of the framework activities.
- Deliverable 2: **Adapted Conceptual Framework Report** with details about the adaptation of the conceptual framework to the context of the cases in Chile and Paraguay. This report will outline modifications made, rationale behind decisions, and alignment of the proposal with PDPs outcome achievement.
- Deliverable 3: **Conceptual Framework Implementation Report** with a detailed assessment report on the results of implementing conceptual framework.
- Deliverable 4: **Recommendations and Best Practices Document** including a document summarizing key recommendations and best practices based on the implementation.

Deliverable #	Percentage	Planned Date to Submit
Deliverable 1. Workplan with specific tasks and timeline	10%	1 month after signing the contract
Deliverable 2: Adapted Conceptual Framework Report with details about the adaptation of the conceptual framework to the context of the cases in Chile and Paraguay.	30%	6 months after signing the contract
Deliverable 3. Conceptual Framework Implementation Report with a detailed assessment report on the results of implementing conceptual framework.	30%	8 months after signing the contract
Deliverable 4. Recommendations and Best Practices Document including a document summarizing key recommendations and best practices based on the implementation.	30%	12 months after signing the contract

What you'll need

- **Education:** At least a Master's degree in Economics, Public Policy, Statistics, or other fields relevant to the responsibilities of the role. A PhD is strongly preferred
- **Experience:** At least 10 years of progressive experience in research and conducting impact evaluation.
- **Languages:** Proficiency in English and one of the other Bank official languages (Spanish, French or Portuguese) is required.

Key skills:

- Learn continuously
- Collaborate and share knowledge
- Focus on clients
- Communicate and influence
- Innovate and try new things

Requirements:

- **Citizenship:** You are a citizen of one of our 48-member countries.
- **Consanguinity:** You have no family members (up to the fourth degree of consanguinity and second degree of affinity, including spouse) working at the IDB, IDB Invest, or IDB Lab.
- **COVID-19 considerations:** the health and safety of our employees are our number one priority. As a condition of employment, IDB/IDB Invest requires all new hires to be fully vaccinated against COVID-19.

Type of contract and duration:

- **Type of contract:** Products and External Services Consultant (PEC), Lump Sum
- **Length of contract:** 10 months

What we offer

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Our culture

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CTI: Consultancy for Consultancy to Develop a Report with the Findings of Semi-Structured Interviews and Design of Call for Proposals

Location**Place of Residence**

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About this position

We are seeking a consultant to (i) conduct semi-structured interviews with IDB team leaders to gather evidence on the impact of IDB operations on institutional capabilities, (ii) develop and design a call for proposals to attract external researchers and experts, (iii) compile a comprehensive report with the findings from the interviews, (iv) facilitate the selection process of proposals and coordinate the dissemination of the findings.

You will work in the Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD). This team is responsible for providing technical assistance and knowledge products to support its clients in the region in key areas of action, such as business innovation, entrepreneurship ecosystems, green and social innovation, digital transformation, and productive development. IDB programs in these areas incorporate common dimensions, such as the advanced training of human capital in science, technology and innovation, the strengthening of scientific-technological infrastructure, the design of public policies to promote innovation and entrepreneurship and the strengthening of agencies and ministries responsible for implementing these policies.

What you'll do:**1. Conduct Semi-Structured Interviews**

- Develop an interview guide focusing on key areas of institutional capacity improvements (procurement, monitoring and evaluation systems, operational processes).
- Identify and select PDP project team leaders within the IDB for interviews.
- Schedule and conduct semi-structured interviews with selected IDB team leaders.
- Ensure detailed documentation of each interview, capturing insights and evidence of capacity building.

2. Compile Report on Findings

- Analyze data and insights gathered from the semi-structured interviews.
- Identify common themes, key findings, and areas of significant IDB impact.
- Include practical examples of IDB's impact on capacity building.

3. Develop and Design Call for Proposals

- Draft the call for proposals, outlining objectives, scope, and expected outcomes.
- Define criteria for proposal evaluation and selection.
- Develop application guidelines and templates for submission.

- Coordinate the release and dissemination of the call for proposals to relevant academic and research institutions, think tanks, and experts.
4. **Facilitate Proposal Selection**
- Organize and facilitate the proposal evaluation and selection process.
 - Ensure transparency and adherence to predefined criteria during the selection process.

Deliverables and Payments Timeline:

- Deliverable 1: **Workplan and timeline** including specific tasks related to the position. Workplan must include a draft of interview guidelines and a list of IDB experts to be interviewed.
- Deliverable 2: **Report with interview documentation and findings** including transcripts and summaries of all conducted interviews.
- Deliverable 3: **Report with identification of key institutional capacities processes that the IDB influenced.**
- Deliverable 4: **Call for proposals document** including application guidelines and evaluation criteria.

Deliverable #	Percentage	Planned Date to Submit
Deliverable 1. Workplan with specific tasks and timeline	10%	1 month after signing the contract
Deliverable 2: Report with interview documentation and findings including transcripts and summaries of all conducted interviews	30%	3 months after signing the contract
Deliverable 3: Report with identification of key institutional capacities processes that the IDB influenced.	30%	5 months after signing the contract
Deliverable 4: Call for proposals document including application guidelines and evaluation criteria.	30%	6 months after signing the contract

What you'll need

- **Education:** At least a Master's degree in Economics, Public Policy, Statistics, or other fields relevant to the responsibilities of the role.
- **Experience:** At least 6 years of progressive experience in researching productive development policies.
- **Languages:** Proficiency in English and one of the other Bank official languages (Spanish, French or Portuguese) is required.

Key skills:

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TERMS OF REFERENCE

Consultancy to evaluate the impact of IDB's productive development policies operations on capacity building

Regional

RG-T4506

Assessing institutional capabilities for effective and sustainable productive development policies

1. Background and Justification

- 1.1 Productive Development Policies (PDPs), while diverse in their application, share common characteristics. They are strategic interventions aimed at improving economic productivity and competitiveness. They do this through specific objectives such as fostering innovation, enhancing skills, promoting entrepreneurship, improving infrastructure, or facilitating access to finance. At the heart of effective PDPs lies the pivotal role of institutional capabilities, shaping their trajectory from policy conception to tangible success. Tackling the complex landscape of PDP design and implementation involves facing various challenges, from discovering effective policies to developing specialized human capital. Cornick et al (2018) and IDB (2014) show the complexity inherent in PDPs, emphasizing imperatives such as policy discovery, knowledge proficiency, private sector collaboration, the nuanced timing of interventions, and the ever-present risks of capture and rent-seeking behaviors. Moreover, Maloney & Nayyar (2018) and Rodriguez-Pose & Haredy (2014) highlight other critical aspects, including the necessity for data to gauge policy effectiveness, deficiencies in coordination capabilities for handling complex policies, and shortages in administrative skills, technical competencies, and a broader strategic vision.
- 1.2 Several authors have attempted to conceptualize a framework of institutional capabilities that lead to PDP success. However, these efforts are not comprehensive, as the authors present different arguments and emphasize different capabilities as relevant for effectiveness. A [comparison of frameworks](#) illustrates the various conceptual frameworks used to study public sector capabilities that enable effective PDPs. For example, Maloney and Nayyar (2018) focus on three institutional capabilities to foster effective PDPs: (i) collecting information; (ii) coordination ability; and (iii) defending against capture. Meanwhile, Cornick et al. (2016) consider three other capabilities as the most important: (i) technical capabilities; (ii) organizational capabilities; and (iii) political capabilities.
- 1.3 There is a lack of systematic evidence in the region regarding the status of institutional capability in agencies that design and implement effective PDPs. To address this deficiency, attempts to measure the capabilities of PDP agencies were initiated through consultancies funded by IFD/CTI in 2011 and 2014. The Mapping and Institutional Performance Index (MIDI, for its acronym in Spanish) analytical framework, developed as part of these endeavors, is grounded in the chain of supply concept, offering a stylized representation of the production process of Industrial Development Policies (IDPs) (Chrisney and Kamiya, 2011). Despite these efforts, notable gaps persist in the literature, particularly in the comprehensiveness of crucial capabilities that lead to effectiveness. While Developmentis (2014) enhanced the MIDI framework, it did not encompass capabilities later identified in the literature as pivotal for the promotion of effective PDPs. Examples include: (i) protective measures against rent capture; (ii) political capabilities; and (iii) monitoring and evaluation capabilities, among others. This

discrepancy underscores the need for comprehensive studies that encompass a broader spectrum of capabilities essential for the success of PDP.

2. Objectives

2.1. The objective of this consultancy is to assess the impact of IDB’s productive development policies operations on capacity building of government agencies. The consultant firm is expected to propose a rigorous methodology, conduct data gathering to apply the methodology, conduct data management and data analysis, conduct the estimations, and elaborate the report with the findings and a summary presentation. Despite methodological challenges, the goal of this consultancy is to assess the impact of IDB’s interventions on institutional capabilities.

3. Expected Outcome and Deliverables

3.1. **Product 1:** Workplan and timeline including specific tasks related to methodology establishment, database development, statistical analysis, estimations, among others.

3.2. **Product 2:** Methodology report with a detailed description of the proposed research methodology, its applicability, and its limitations.

3.3. **Product 3:** Data gathering report with the summary of data collection efforts, including sources and methods of collection.

3.4. **Product 4:** Draft version of technical note with impact assessment containing a comprehensive report on IDB’s impact on institutional capabilities, include statistical analysis and impact estimations, provide conclusions and limitations of the evaluation (no more than 1,200).

3.5. **Product 5:** Final version of technical note with impact assessment containing a comprehensive report on IDB’s impact on institutional capabilities, include statistical analysis and impact estimations, provide conclusions and limitations of the evaluation (no more than 1,200), including an executive summary and a summary presentation of findings.

4. Project Schedule and Milestones

4.1. The consultancy is expected to be completed in 14 months.

Deliverable	Date	Description
Product 1	1 month after signing contract	See 5.1
Product 2	6 months after signing contract	See 5.1
Product 3	8 months after signing contract	See 5.1
Product 4	12 months after signing contract	See 5.1
Product 5	15 months after signing contract	See 5.1

5. Reporting Requirements

5.1. The consulting firm will submit their deliverables according to the schedule established in section 6 of this Terms of Reference. Every report will be submitted to the Bank in an electronic file (Word, Excel, Power Point and PDF, depending on the required

information). Files in Zip format will not be accepted. The reports should include cover, main document, and all annexes.

6. Acceptance Criteria

6.1. The acceptance of deliverables must be given by the IDB when all comments received during the revision process are included in the submitted reports. Upon approval the IDB will disburse payments.

7. Supervision and Reporting

7.1. The Competitiveness, Technology, and Innovation Division of the Institutions for Development Sector (IFD/CTI) will have the technical responsibility of the execution of this work order as well as for the approval of the deliverables prepared by the consulting firm.

8. Schedule of Payments

Payment Schedule	Percentage
Product 1. Workplan with methodology and timeline	10%
Product 2. Methodology report with a detailed description of the proposed research methodology, its applicability, and its limitations.	25%
Product 3. Data Gathering Report with the summary of data collection efforts, including sources and methods.	15%
Product 4. Draft version of technical note with impact assessment containing a comprehensive report on IDB's impact on institutional capabilities, include statistical analysis and impact estimations, provide conclusions and limitations of the evaluation	25%
Product 5. Final version of technical note with impact assessment including an executive summary and a summary presentation of findings.	25%
TOTAL	100%