

PROCUREMENT PLAN

Basic Data

Project Name: Skills for Employment Project	
Project Number: 45010-002	Approval Number: 3243
Country: Mongolia	Executing Agency:
Project Procurement Classification: Category B	Implementing Agency: Ministry of Education, Culture, Science & Sports, Ministry of Labor and Social Protection
Project Procurement Risk: Moderate	
Project Financing Amount: US\$ 28,590,000 ADB Financing: US\$ 25,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 3,590,000	Project Closing Date: 30 November 2019
Date of First Procurement Plan: 16 December 2014	Date of this Procurement Plan: 31 March 2017, Version 4

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 500,000 and Above	
National Competitive Bidding for Goods	Between US\$ 100,001 and US\$ 499,999	The first NCB for each IA is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 100,000	
International Competitive Bidding for Works	US\$ 1,000,000 and Above	
National Competitive Bidding for Works	Between US\$ 100,001 and US\$ 999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 100,000	

Consulting Services	
Method	Comments
Consultant's Qualification Selection for Consulting Firm	BTP
Least-Cost Selection for Consulting Firm	BTP
Quality- and Cost-Based Selection for Consulting Firm	80:20; STP
Quality-Based Selection for Consulting Firm	STP
Individual Consultants Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
GS01	Equipment and tools (road construction occupation)	3,100,000.00	ICB	Prior	1S1E	Q3 / 2017	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding

							Document: Goods
GS05	Equipment and tools for senior secondary education chemistry and physics curriculum	2,000,000.00	ICB	Prior	1S1E	Q3 / 2017	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods
GS25	Science laboratory equipment	2,000,000.00	ICB	Prior	1S1E	Q3 / 2017	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods

3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
CS01	Consulting firm 1 (CBT&A development)	318,500.00	QBS	Prior	Q4 / 2015	STP	Assignment: International Comments: Quality-Cost Ratio: 90:10
CS02	Consulting firm 2 (TVET management and technical and vocational skills training)	384,000.00	QCBS	Prior	Q2 / 2016	STP	Assignment: International Quality-Cost Ratio: 80:20
CS03	Consulting firm 3 (TVET facilities upgrading)	104,500.00	CQS	Prior	Q2 / 2017	BTP	Assignment: National

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CW07	Civil works for TVET Assessment Center	150,000.00	1	NCB	Post	1S1E	Q2 / 2017	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works
CW08	Civil works for RMC at Orkhon	50,000.00	1	SHOPPING	Post		Q2 / 2017	
CW09	Civil works for RMC at Zavkhan	50,000.00	1	SHOPPING	Post		Q2 / 2017	
GS08	Textbooks and teaching-learning materials for TVET students and teachers	380,000.00	1	NCB	Prior	1S1E	Q4 / 2016	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: NCB/Shopping; various procurements over the course of the project
GS13	Textbooks and teaching-learning materials for technology students and teachers	180,000.00	1	NCB	Prior	1S1E	Q1 / 2017	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding

								Document: Goods Comments: NCB/Shopping; various procurements over the course of the project
GS15	Off-the-shelf test bank software	1,500.00	1	SHOPPING	Post		Q3 / 2017	
GS19	Software for application and certification management	50,000.00	1	SHOPPING	Post		Q4 / 2017	
GS20	Online career guidance modules, aptitude tests and other self-exploration tools	50,000.00	1	SHOPPING	Post		Q2 / 2017	
GS21	Online teacher training course in career guidance	50,000.00	1	SHOPPING	Post		Q3 / 2017	
GS22	Printing of career guidance modules and materials, assessment tools, and teachers' guides	30,000.00	1	SHOPPING	Post		Q3 / 2017	Comments: Various procurements over the course of the project

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
CS07	Equipment specialist	79,750.00	1	ICS	Prior	Q2 / 2017		Assignment: International Expertise: equipment
CS08	Equipment specialist	15,300.00	1	ICS	Prior	Q2 / 2017		Assignment: National Expertise: equipment

CS25	Re-Planning, Drawings, Cost Estimate for VET Assessment Center	7,608.00	1	LCS	Prior	Q4 / 2016	BTP	Assignment: National
CS26	Regional Economy and Industry Specialist	36,830.00	1	ICS	Prior	Q4 / 2016		Assignment: International Expertise: economics
CS27	TVET Provider Quality Assurance Specialist	36,830.00	1	ICS	Prior	Q4 / 2016		Assignment: International Expertise: quality assurance
CS28	Regional Economy and Industry Specialist	36,830.00	1	ICS	Prior	Q4 / 2016		Assignment: National Expertise: economics
CS29	TVET Provider Data Analyst	9,970.00	1	ICS	Prior	Q4 / 2016		Assignment: National Expertise: data analysis
CS30	Senior Secondary Education Didactic Specialist	60,400.00	1	ICS	Prior	Q2 / 2017		Assignment: International Expertise: didactics
CS31	Senior Secondary Education Design and Technology Curriculum Specialist	13,200.00	1	ICS	Prior	Q2 / 2017		Assignment: National Expertise: Senior Secondary Education Design and Technology
CS32	Career Guidance Specialist	50,000.00	1	ICS	Prior	Q2 / 2017		Assignment: International Expertise: Career Guidance
CS33	Career Guidance	13,200.00	1	ICS	Prior	Q2 / 2017		Assignment:

	Specialist							National Expertise: Career Guidance
CS34	Senior Secondary Education Equipment Specialist	3,300.00	1	ICS	Prior	Q2 / 2017		Assignment: National Expertise: equipment

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments
CW01	Civil works for assessment and certification centers	300,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2 2018
CW02	Civil works for selected TVET providers (UB and Gobi Province)	400,000.00	1	NCB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2 2018
CW03	Civil works for selected TVET providers (Western Province)	400,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2

							2018
CW04	Civil works for selected TVET providers (Khangai Province)	400,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2 2018
CW05	Civil works for selected TVET providers (Central Province)	400,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2 2018
CW06	Civil works for selected TVET providers (Eastern Province)	400,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Comments: Q2 2018
GS02	Equipment and tools (construction laboratory occupation)	2,560,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS04	Equipment and tools (raw materials processing occupation)	1,650,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N

							Bidding Document: Goods Comments: Q2 2018
GS06	Equipment and tools for technology laboratories (elective course 2 & 3)	2,050,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS07	Equipment and tools for technology laboratories (elective course 4)	1,650,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS09	Equipment and tools (raw materials processing occupation)	600,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS10	Equipment and tools (auto road transport occupation)	540,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS11	Equipment and tools (building construction occupation 1&2)	855,000.00	1	ICB	Prior	1S1E	Prequalification of Bidders: N

							Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS12	Equipment and tools (animal husbandry occupation)	260,000.00	1	NCB	Post	1S1E	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Goods Comments: Q2 2018
GS14	Equipment and tools (food processing occupation)	90,000.00	1	SHOPPING	Post		Comments: Q2 2018
GS24	Printing of TVET manager and teachers' training modules and materials	10,000.00	1	SHOPPING	Post		Comments: Q3 2018

Consulting Services							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Recruitment Method	Review (Prior/Post)	Type of Proposal	Comments
CS17	M&E Specialist	23,295.00	1	ICS	Prior		Assignment: National Expertise: M&E Comments: Q2 2019

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Goods and Works							
Package	General	Estimated	Awarded	Procurement	Advertisement	Date of ADB	Comments

Number	Description	Value	Contract Value	Method	Date (quarter/year)	Approval of Contract Award	
NCS04	Data entry services (for career guidance)	11,400.00	6,405.55	SHOPPING	Q2 / 2016	28-JUN-16	PCSS 0031
NCS03	Translation and Interpretation Services (Didactics and Assessment)	7,500.00	6,934.13	SHOPPING	Q2 / 2016	28-JUN-16	PCSS 0032
NCS02	Translation and Interpretation Services (Senior Secondary Chemistry and Physics Curriculum)	7,500.00	6,067.36	SHOPPING	Q2 / 2016	21-JUN-16	PCSS 0030

Consulting Services							
Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
CS09	Learning and career guidance specialist	60,625.00	49,400.00	ICS	Q4 / 2015	10-MAR-16	PCSS 0011
CS11	Senior secondary education specialist	60,625.00	40,565.00	ICS	Q4 / 2015	20-APR-16	PCSS 0020
CS05	Communication specialist	9,300.00	8,965.00	ICS	Q4 / 2015	24-FEB-16	PCSS 0006
CS06	Gender Specialist	9,600.00	8,965.00	ICS	Q4 / 2015	26-FEB-16	PCSS 0008
CS10	Learning and career guidance specialist	18,300.00	18,280.00	ICS	Q4 / 2015	02-MAR-16	PCSS 0009
CS12	Senior secondary education specialist	15,300.00	14,025.00	ICS	Q4 / 2015	24-FEB-16	PCSS 0007
CS22	Senior secondary education assessment specialist	53,000.00	38,650.00	ICS	Q2 / 2016	10-JUN-16	PCSS 0027
CS21	Senior secondary education didactic specialist	53,000.00	48,460.00	ICS	Q2 / 2016	24-MAY-16	PCSS 0026
CS18	Senior secondary chemistry curriculum specialist	12,300.00	10,900.00	ICS	Q2 / 2016	15-APR-16	PCSS 0015
CS23	Senior secondary education specialist	14,000.00	14,025.00	ICS	Q1 / 2016	18-MAY-16	PCSS 0024
CS19	Senior secondary mathematics curriculum specialist	12,300.00	10,900.00	ICS	Q2 / 2016	15-APR-16	PCSS 0016
CS20	Senior secondary physics curriculum specialist	12,300.00	10,900.00	ICS	Q2 / 2016	15-APR-16	PCSS 0017

CS24	TVET manager competency development specialist	6,100.00	6,090.00	ICS	Q2 / 2016	11-JUL-16	PCSS 0033
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D. National Competitive Bidding

A. Regulation and Reference Documents

1. The procedures to be followed for national competitive bidding shall be those set forth in the Public Procurement Law of Mongolia of 1 December 2005, effective 1 February 2006, as amended in February 2007; July 2009; and February, June and December 2011 (hereinafter referred to as PPLM), with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the ADB Procurement Guidelines.

B. Procurement Procedures

1. Eligibility [Recommended standard provision]

2. The eligibility of bidders shall be as defined under section I of the Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in section I of the Guidelines, **as amended from time to time**.

3. Government-owned enterprises in Mongolia shall be eligible for projects only if they can establish that they: (i) are legally and financially autonomous; (ii) operate under the principles of commercial law; and (iii) are not dependent agencies of the Borrower, Beneficiary, Recipient Executing Agency and/or the Implementing Agency.

2. Participation of Foreign Bidders

4. International bidders from eligible countries of ADB shall be allowed to participate in local procurement and may not be denied participation due to nationality.

3. Preferences

5. No domestic preference shall be given for domestic bidders and for domestically manufactured goods.

4. Prequalification and Registration

6. Prequalification is discouraged for procurement contracts using NCB. When used, particularly for works contracts, an individual prequalification exercise is acceptable for each contract as is the use of a registration system (or approved standing list) of contractors based on criteria such as experience, financial capacity, and technical capacity. Foreign bidders from eligible countries must, however, be allowed to register and to bid without unreasonable cost or additional requirements.

5. Rejection of All Bids and Rebidding

7. All bids shall not be rejected or new bids invited without ADB's prior written concurrence.

8. No bid shall be rejected merely on the basis of a comparison with the estimated cost or budget ceiling without ADB's prior written concurrence (with specific reference to Article 30 of the PPLM).

C. Bidding Documents

6. Use of Bidding Documents

9. National Standard Bidding Documents Goods and Works that have been approved for procurement in ADB-financed projects shall be used.

7. Language

10. Bidding documents may be prepared in other languages, but a copy of the bidding documents must be made available in English and submitted to ADB for review.

8. Bid Validity

11. Bidders shall be requested to extend the validity of their bids only under exceptional circumstances and the Executing or Implementing Agency, as the case may be, shall communicate such request for extension to all bidders before the date of expiry of their bids. When the procurement is subject to ADB's prior review, the Executing or Implementing Agency, as the case may be, shall obtain in a timely manner the prior written concurrence of ADB for the extension of the bid validity period.

9. Bid Evaluation

12. Evaluation and qualification criteria, and submission requirements, to be used in each bidding activity shall be clearly specified in the bidding documents. The evaluation of bids shall be done in strict adherence to the criteria specified in the bidding documents.

13. Negotiations with bidders shall not be undertaken before award of contract, except as provided in Paragraph 2.63 of ADB's Procurement Guidelines. A bidder shall not be required, as a condition for award, to undertake obligations not specified in the bidding documents or otherwise to modify its bid as originally submitted.

14. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be posted on a well-known freely accessible website (namely Mongolia's Ministry of Finance e-procurement website: www.e-procurement.mn) identifying the bid and lot numbers and providing information on the: (i) name of each bidder that submitted a bid; (ii) bid prices as read out at bid opening; (iii) names of bidders whose bids were rejected and the reasons for their rejection; and (iv) name of the winning bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The Executing Agency or Implementing Agency, as the case may be, shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids were not selected.

10. ADB Policy Clauses

15. A provision shall be included in all NCB works and goods contracts financed by ADB requiring suppliers and contractors to permit ADB to inspect their accounts and records and other documents relating to the bid submission and the performance of the contract, and to have them audited by auditors appointed by ADB.

16. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that the Borrower shall reject a proposal for award if it determines that the bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question.

17. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will declare a firm or individual ineligible, either indefinitely or for a stated period, to be awarded a contract financed by ADB, if it at any time determines that the firm or individual has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices or any integrity violation in competing for, or in executing, ADB-financed contract.

